



Dr D Y Patil Educational Enterprises Charitable Trust's

Dr D Y PATIL SCHOOL OF MANAGEMENT

(Approved by AICTE, New Delhi Recognized by Govt. of Maharashtra, Affiliated to Savitribai Phule Pune University)

AISHE Code: C-48357

DTE Code: MB6189

SPPU PUN Code: IMMP015810

(Accredited by NAAC)

Criteria III-RESEARCH, INNOVATIONS AND EXTENSION PROGRESSION

3.5 Collaboration

3.5.1 Number of functional MOUs/Linkages with institutions /industries in India & abroad for internship, on the job training, project work, student/faculty exchange & collaborative research during the last five years= 21

3.5.1 Index for Supporting Documents

Sr No.	Particulars
1	List of MOU done during 2022-23
2	List of MOU done during 2021-22
3	List of MOU done during 2020-21
4	List of MOU done during 2019-20
5	List of MOU done during 2018-19





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Year	2022-23	2021-22	2020-21	2019-20	2018-19
No. of MOUs	06	05	02	02	06





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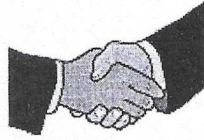
SPPU PUN Code: IMMP015810

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List of MOU during the year 2022-23

Sr. No.	Name of the institution / industry with whom the MoU / linkage is made, with contact details	Year of signing MoU / linkage	Duration of MoU / linkage Start Date – End Date	Nature of Collaboration	Actual Activities Done
1	Magic Bus Foundation	25.05.2023	25.05.2023-24.05.2024	Training, Placement & Internship	Soft Skill Training
2	S B Bapat & Co.	01.04.2023	01.02.2023-01.02.2025	Training, Placement & Internship	Returns Filing Training
3	SMS VANS SKILLING AND ADVISORY PVT LTD	20.03.2023	20.03.2023-20.03.2025	Training, Placement & Internship	Soft Skill Training
4	ExcelR	14.10.2022	14.10.2022-30.09.2023	Training, Placement & Internship	Training & Certificate Course
5	UOEC Consultants (OPC Pvt Ltd)	17.07.2022	17.07.2022-17.07.2024	Training, Placement & Internship	Training
6	Technoform	05.07.2022	05.07.2022-05.07.2023	Training, Placement & Internship	Industrial Visit





**MEMORANDUM OF
UNDERSTANDING
(MOU)**

BETWEEN



**Dr. D.Y. PATIL GROUP OF INSTITUTIONS
Dr. D. Y. PATIL SCHOOL OF MANAGEMENT**

AND



Magic Bus India Foundation



MORANDUM OF UNDERSTANDING (MOU)

BETWEEN

Dr. D.Y. Patil GROUP OF INSTITUTIONS

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



AND

Memorandum of Understanding (MOU)

This Memorandum of Understanding (MOU) is made on this 25 May 2023, by and between:

College Name : **Dr. D. Y. PATIL SCHOOL OF MANAGEMENT Charholi Budruk, Lohegaon, Pune**, represented by its **Director/Principal, Dr.E.B.Khedkar**, (herein after referred to as "INSTITUTION", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators and assigns).

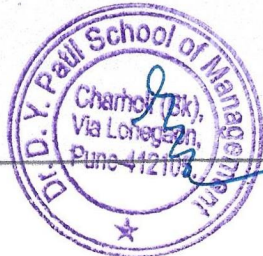
AND;



Magic Bus India Foundation

Magic Bus India Foundation, a not for profit organization, registered under Section 25 of the erstwhile Companies Act 1956 (CIN No. U91110MH2001NPL130853), having its registered office at Reliable Plaza, Unit No 301, 3rd Floor, Plot No K 10, Kalwa Industrial Area, Village Elthen, Navi Mumbai, Thane Director - W, MH 400708, , hereinafter called as "**Magic Bus**" (Which expression unless be repugnant to the context or meaning there of be deemed to include its executors, administrators and assigns) of the OTHER PART:

Magic Bus and the College are hereinafter collectively referred to as the **Parties and individually referred to as the "Party"**.



WHEREAS:

- a) College has been actively engaged in the improvement of education levels of the children and youth belonging to the disadvantage section and other section of the society.
- b) Magic Bus intends to positively impact the underprivileged youth of the country through its educational process. MAGIC BUS FOUNDATION will bring in quality course material and the educational process to the partnership.
- c) Magic Bus has developed a Skill development courses which it delivers to students through its NGO partner centers across India. Magic Bus shall also conduct the training placement to enable the student to put into practice the theory and methods acquired during the course and strengthen their future career prospects
- d) **Dr. D. Y. PATIL SCHOOL OF MANAGEMENT Charholi Budruk, Lohegaon, Pune**, has approached Magic Bus with the intent to conduct the course developed by Magic Bus Foundation, at its centers listed in the MOU for the benefits of their students.
- e) This MOU is intended to serve as a mutual expression of the Parties' intentions with respect to cooperation as provided herein and is not a legally binding contract or commitment in respect of the same. The obligation of Parties to consummate the cooperation contemplated in the MOU is conditional and contingent upon the execution of definitive MOUs, acceptable in form and substance to both Parties. The Parties hereto shall not have any legal obligation with respect to such cooperation unless and until they execute definitive project MOUs for such cooperation.

NOW THIS MOU WITNESSES AS UNDER:

1. NATURE OF WORK

Magic Bus has developed a Skill development courses which it shall deliver to students of the college through its NGO partner centers across India for which the courses shall be conducted by Magic Bus as given in Annexure I.

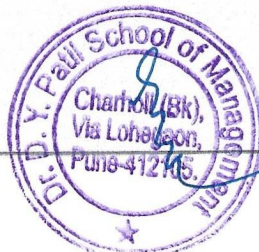
2. TERM:

This Agreement is valid for **12 Months** starting from 25 May 2023 to 24 May 2024 and can be extended on mutual agreement of both the parties.

3. RESPONSIBILITIES OF THE PARTIES

3.1 The MBIF undertakes that it shall:

- i) Shortlist the students from the list of candidates as per the eligibility criteria.
- ii) Conduct the training for students as per list of courses in Annexure I.
- iii) Conduct Career Guidance Talk/Change Maker Sessions for students.
- iv) Provide certificate to the students who complete the course successfully.
- v) Conduct a training and conduct a placement drive to strengthen their future career prospects.
- vi) Provide placement assistance to eligible students.
- vii) Provide Job oriented training.
- viii) Provide a training in the college campus of signed party.



3.2 The College undertakes that it shall:

- i) Be responsible for sharing candidates details from as per the objectives and guidelines provided by Magic Bus.
- ii) Provide necessary facilities and infrastructure to conduct the courses and for the objective of the Agreement.
- iii) It is mandatory to arrange space or classroom and infrastructure for training and placement drives.

4. INTELLECTUAL PROPERTY RIGHTS

- i. All Intellectual Property Rights belonging to a Party prior to signing of this Agreement shall remain vested and remain the property of that Party.
- ii. This Agreement does not constitute a trademark or service mark license by either party to other or its Subcontractors.
- iii. College shall not use Magic Bus brand, logo, trademark, service mark or trade name or any intellectual property without Magic Bus prior written consent, the granting of which shall be within Magic Bus absolute and sole discretion and if so granted College will comply with Magic Bus brand guidelines and terms of brand usage. If such written consent is provided, College shall not by virtue thereof, acquire or obtain or have any rights in Magic Bus trade names, trademarks, logos and/or brands (or any Intellectual Property Rights therein).
- iv. Magic Bus shall not use College brand, logo, trademark, service mark or trade name or any intellectual property without College prior written consent, the granting of which shall be within College absolute and sole discretion and if so granted MBIF will comply with College brand guidelines and terms of brand usage. If such written consent is provided, MBIF shall not by virtue thereof, acquire or obtain or have any rights in College trade names, trademarks, logos and/or brands (or any Intellectual Property Rights therein).

5. CONFIDENTIALITY

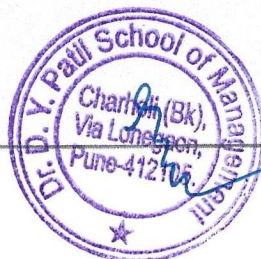
Parties shall maintain confidentiality of and shall not disclose any of the terms of this MOU and any other information related to the other Party or its representatives or affiliates, provided by either Party to the other pursuant to this MOU

(Confidential Information), without prior written consent of the other Party, except where any Confidential Information:

- i. is required to be disclosed by law, by order of a court of competent jurisdiction or by any law, rule or regulatory or governmental body having jurisdiction (provided that any Party so required shall if legally permissible and reasonably practicable inform the other Party about disclosure); or
- ii. Where the Confidential Information is in or comes in to the public domain or is generally available to the public, in each case, other than as a result of breach of this MoU.

6. INDEMNITY

Parties shall indemnify, defend, and hold harmless the other party (including its successors, affiliates and assigns) and its respective directors, officers, employees, agents, etc. (the "Indemnified Persons")



against any and all loss, expenses, costs, third party claims, damages, liabilities or fees (including legal fees and expenses) that the Indemnified Persons may suffer arising out of breach of any of the terms contained in this MoU.

7. NOTICE

Any notice or other communication to be given under this MoU must be in writing (which includes fax or email, but not any other form of Electronic Communication) and must be delivered by hand or sent by post or courier or fax or email to the Party to whom it is to be given at its address appearing in this MoU as follows:

(a) To, Dr. D. Y. PATIL SCHOOL OF MANAGEMENT,
Charholi Budruk, Lohegaon, Pune,
Address: Charholi Budruk, Lohegaon, Pune,
Phone: Tel: +91- 020-35037912 | Mobile +91-9822621000
E-mail: Khedkar@dypic.in

(b) Magic Bus India Foundation at:

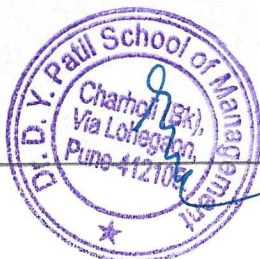
Address: 3rd Floor, Reliaible Plaza, Thane Belapur Road, Airoli, Navi Mumbai, Maharashtra 400708.

E-mail : sandeep.pandit@magicbusindia.org
jyoti.waghchaure@magicbusindia.org
adarsh.jadhav@magicbusindia.org

or at any such other address or fax number of which it shall have given notice for this purpose to the other Party or Parties (as may be relevant) under this Clause. Any notice or other communication sent by post shall be sent by prepaid registered post and any notice sent by fax must be followed up by delivery through courier.

8. NOTICE OF TERMINATION OF MOU

- i. Either Party by giving one month's notice in writing to the Other Party may terminate this MOU before its expiry.
- ii. Both Parties shall also have the right to terminate the MOU without prior notice if
 - a) there occurs a breach of any terms of this MOU which remains uncured for a period of fifteen (15) days after being notified in writing to the other Party;
 - b) Either Party commits any act or omission which harms the reputation of the other party
 - c) Either party acts in a manner prejudicial to the interest of the other and affected party shall be the sole judge in this regards.
Upon termination, college shall forthwith return, without any delay, all unutilized courseware to MAGIC BUS, without claiming any right whatsoever on the same.
- iii. Expiry or termination of this MOU howsoever occasioned shall be without prejudice to rights and obligations occurred or incurred prior to the date of expiry or termination and accounts between the parties shall be promptly settled.



9. DISPUTE RESOLUTION.

- i. In the event of any unresolved dispute or difference of any nature whatsoever between the Parties arise out of this MOU, it will be referred to single arbitrator, to be appointed by both Parties and the decision thereof shall be final and binding upon the Parties. The arbitration proceedings shall be conducted in MARATHI and English language and in accordance with the provisions of the Arbitration and Conciliation Act, 1996, and enactments / modifications, if any, thereof.
- ii. **Governing Laws and Jurisdiction.** This MOU shall be governed and construed in accordance with the Indian laws and subject to the exclusive jurisdiction of competent courts at PUNE.

10. MISCELLANEOUS

i. Costs

Each Party shall be responsible for bearing its own costs and expenses incurred in connection with the transactions contemplated herein.

ii. Binding

This MoU shall constitute a binding agreement amongst the Parties and enforceable in accordance with its terms.

iii. Amendments

No modification or amendment of this MoU and no waiver of any of the terms or conditions hereof shall be valid or binding unless made in writing and duly executed by all the Parties.

iv. Relationship

None of the provisions of this MoU shall be deemed to constitute a partnership between the Parties and no Party shall have any authority to bind the other Party otherwise than under this MoU or shall be deemed to be their agent in any way.

v. Compliance with Applicable Law

Each Party hereby undertakes and agrees that it shall comply with Applicable Law in relation to the transactions contemplated under this MoU.

vi. Entire MOU.

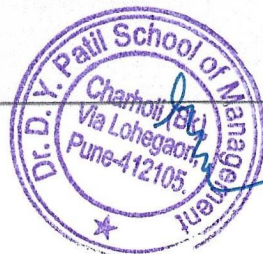
This MOU supersedes all earlier MOUs, arrangements, letters correspondence, understandings etc. with respect to the subject matter of this MOU. Any modification, amendment or alteration in respect of this MOU or any provision hereof shall not be valid or effective unless the same is/are reduced in writing and signed by the Parties hereto.

vii. Severance.

If any of the provisions of this MOU is held to be not valid, remaining provisions shall however be valid and binding on both the parties.

viii. Authorization

The persons, signing this MoU on behalf of the Parties, represent and covenant that they have the authority to so sign and execute this document on behalf of the Parties for whom they are signing.



Annexure I

MAGIC BUS FOUNDATION Approved Courses to be run at

Skill based job oriented training for 24 hours. (CWW)

Job oriented training includes, job readiness, work place English, effective communication skills, interview preparation, grooming and confidence building.

IN WITNESS WHEREOF the Parties have by duly authorized representatives Dr. D. Y. PATIL SCHOOL OF MANAGEMENT, their respective hands and seal on the date first above written in the presence of:

Signed by:

Principal- Dr. E. B. Khedkar

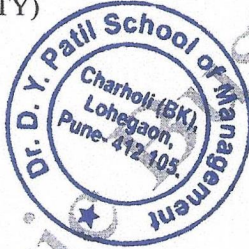
For and on behalf of

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT

(FIRST PARTY)

Seal/stamp:

First Party:



Signed by:

Training & Placement - CWW

Mrs. Jyoti Waghchaure

For and on behalf of

MAGIC BUS FOUNDATION

(SECOND PARTY)

Second Party:

Witness:

Name: Santosh Deshmukh

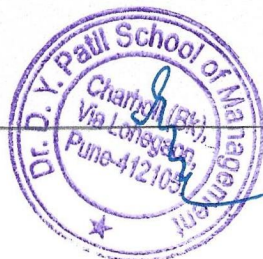
Designation: Asst. Professor, Placement Officer

Email: Santosh.deshmukh@dypic.in Date:

25 May 2023.

Place: Pune

7



7

Memorandum of Understanding (MOU)

BETWEEN

DR D Y PATIL SCHOOL OF MANAGEMENT



AND

S. V. Bapat & Co.

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the First Week of April 2023 (01.04.2023)

BETWEEN

S. V. Bapat & Co., Office Address: Flat No. 03 , First Floor , Sagar Apartments, S No. 11/1A/3, Near Mehendale Garage, Behind Abhishek Veg Restaurant, Erandwane, Pune-411004 the **First Party** represented here in by its authorized signatory, **Partner Mr. Aashay Hulyalkar**

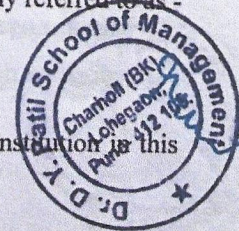
AND

Dr D Y Patil School of Management, Pune, Maharashtra, the **Second Party**, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as "INSTITUTION", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).

(**S.V. Bapat & Co** and **Dr D Y Patil School of Management** are hereinafter jointly referred to as - "Parties")

WHEREAS:

A. **S.V. Bapat & Co** is keen to partner with your esteemed educational institution in this



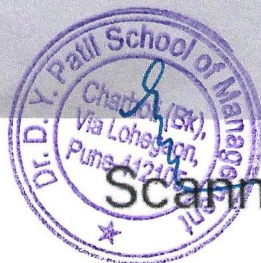
unique and empowering journey. **S.V. Bapat & Co** proposes to conduct mobilization drive cum activities for the students of Management i.e., who are

1. In final year of graduation &
 2. Who have graduated from your institute.
- B. Both parties, **S.V. Bapat & Co & Dr D Y Patil School of Management**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C. The Parties intend to cooperate and focus their efforts on cooperation within the area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D. Both Parties, being legal entities in themselves, desire to sign this MOU to advance their mutual interest.
- E. The **Dr D Y Patil School of Management** is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields.**

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SETFORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

1. Both Parties are united by common interests and objectives to empower youth / students, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Dr D Y Patil School of Management** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all non- confidential information that may be relevant to secure additional opportunities for one another. In case of exchange of confidential information being shared, the recipient(s) of such confidential information shall keep it protected like a reasonable and prudent man would for his own confidential information. Subject to a case-to-case basis prior written approval, **Dr D Y Patil School of Management** would arrange the logistics and pertinent operational expenses incurred for events/ interventions organized by **Dr D Y Patil School of Management**. It is recommended that **INSTITUTION** should use own infrastructure to reduce the operational expenses for any event (in-house) being hosted by **Dr D Y Patil School**



of Management.

2. **S.V. Bapat & Co and Dr D Y Patil School of Management's** co-operation will facilitate effective utilization of the subject matter expertise of **S.V. Bapat & Co** and intellectual capabilities of students at INSTITUTION, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **Dr D Y Patil School of Management**.
3. The general terms of co-operation shall be governed by this MOU. Both Parties shall cooperate with each other and shall, as promptly as is reasonably and financially practical, and to encapsulate a case-to- case basis understanding of such financially practical cooperation enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MOU

1. The budding graduates from **Dr D Y Patil School of Management** could play a key role in technological up-gradation, innovation, and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs:** **S.V. Bapat & Co** to train the students of **Dr D Y Patil School of Management** on the employability skills, filing returns, tax knowledge, accounting knowledge, entrepreneurship, emerging technologies, life skills, methodologies, and soft skills to bridge the skill gap and make them industry ready.
3. **Internships and Placement support to Students:** **S.V. Bapat & Co** will help with Internship of students of the **Dr D Y Patil School of Management** Party, if required, as per AICTE internship Policy.
4. **Guest Lectures:** **S.V. Bapat & Co** to extend the necessary support to deliver guest lecturers to the Students/Faculty of the **Dr D Y Patil School of Management** on the technology trends emerging technologies, life skills, methodologies, soft- skill and in house requirements.
5. **Research and Development:** Both Parties may carry out the joint research activities in the field pertaining to the scope mentioned above.
6. **Strategy/Curriculum Design:** **S.V. Bapat & Co** to give valuable inputs or facilitate to



Dr D Y Patil School of Management in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.

7. **Industrial Training:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the **S.V. Bapat & Co** to assist the Faculty and Students of the institution to involve in Industrial Training Programs for the **Dr D Y Patil School of Management**. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
8. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
9. The commercials and expenses, if any, will be subjective to the nature and scope of engagement, it will be dealt with separately.

CLAUSE 3 INTELLECTUAL PROPERTY

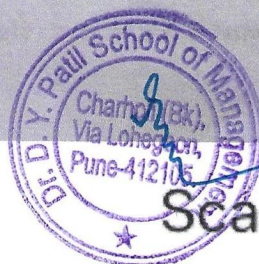
1. Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
2. **Both parties will respect each other's Privacy and IPR Policies** without any violation. In case of any violation of IPR, the MOU would be terminated immediately.

CLAUSE 4 VALIDITY

1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **01st February 2023 to 01st February 2025**, the **S.V. Bapat & Co, Dr D Y Patil School of Management** will take effective steps for implementation of this MOU. Any act on the part of **SKILL DEVELOPMENT, CAPACITY BUILDING & YOUTH EMPOWERMENT**, the **S.V. Bapat & Co.** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.
2. Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties must discharge their obligations.

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

1. Any divergence or difference derived from the interpretation or application of the MOU shall



be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at Office of the S.V. Bapat & Co. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Pune.

2. It is expressly agreed that S.V. Bapat & Co. and Dr D Y Patil School of Management are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.

AGREED BY:

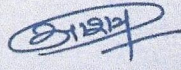
First Party:

S.V. BAPAT & CO

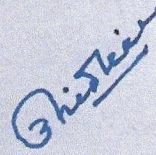
Second Party:

DR D Y PATIL SCHOOL OF MANAGEMENT

For S. V. Bapat & Co.
Chartered Accountants


Partner

CA AASHAY HULYALKAR
Authorised Signatory



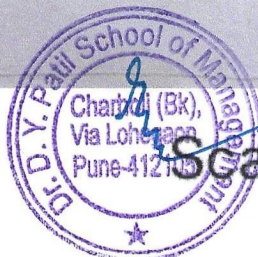
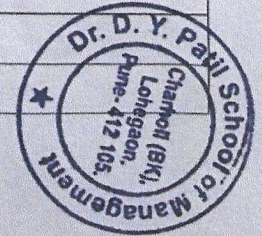
Dr. E. B. Khedkar, Director/Principal
Authorised Signatory



First Party:

Second Party:

S.V. BAPAT & CO	DR D Y PATIL SCHOOL OF MANAGEMENT
Flat No. 03 , First Floor , Sagar Apartments,S No. 11/1A/3,Near Mehendale Garage,Behind Abhishek Veg Restaurant, Erandwane, Pune-411004	Dr D Y Patil Knowledge City, Charholi Bk., Via Lohegaon, Pune. 412105.
Mobile: 9767212845	Tel: +91- 020-35037912 Mobile +91-9822621000
svbapatandco@gmail.com	khedkar@dypic.in
	https://dypsom.com/



Memorandum of Understanding (MoU)

This MoU is entered into and executed in Mumbai on 25th of March 2023, by:

YUGMA (Part of VMENTOR.ai), henceforth referred as the 'Company' is a part of the company registered by the name of **SMS VANS Skilling and Advisory Private Limited**, incorporated under the provisions of the Companies Act, 2013, with its registered office at **5th Floor, B - 503, Rustomjee Seasons, Mig CHS IV Ltd, Gandhi Nagar, Bandra - East, Mumbai, Mumbai City, Maharashtra, 400051**

AND

Dr.D.Y. PATIL SCHOOL OF MANAGEMENT, henceforth referred as the 'Institute' at **Charholi Bk., Via-Lohegaon, Dist-Pune-412105** approved by / affiliated to Pune State University

WHEREAS

- A. **The Company** offers range of partnership models for both academic institutes and corporates to enhance employability and access to future ready talent.
- B. **The Dr.D.Y. PATIL SCHOOL OF MANAGEMENT institute** is a premier college / university / business school, committed to academic excellence and value-based education.

The Institute agrees to partner with **The Company** for gaining access to host of internship and placement opportunities to students to help them improve their skill and employability. The internship and placement opportunities will be provided by various corporate partners (**The Clients**) of **The Company** and will be floated through **The Company**.

Now, therefore, **The Company** and **The Institute**, subject to the terms and conditions set forth in this MoU hereby agree, accept, and undertake as under:

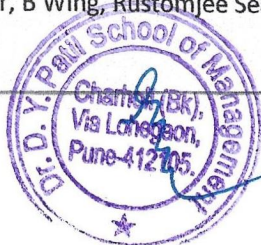
The Terms of the MoU:

- 1) **The Company** will provide Internship & Placement opportunities to The Institute students.
- 2) **The Institute** will provide the details of the students eligible to apply for The Client's opportunities to The Company.
- 3) The **Institute** will coordinate with **the Company** only throughout such an opportunity offered by **The Client**
- 4) **The Institute** will take responsibility to ensure that students to whom offers are made and are confirmed by student, join the organization.

Duration of Agreement

The arrangements of this MoU are valid for the period of 24 months. If both the parties agree to continue the arrangement for future period, a fresh MoU will be signed.

In witness whereof, the parties have entered into this MoU on the date set out at the commencement of this MOU.



MEMORANDUM OF UNDERSTANDING

(MoU)

BETWEEN



ExcelR Edtech Pvt. Ltd.

&



DR D Y PATIL SCHOOL OF MANAGEMENT

**DR D Y PATIL KNOWLEDGE CITY,
Charholi (Bk), Lohgaon, Pune- 412 105**

FOR

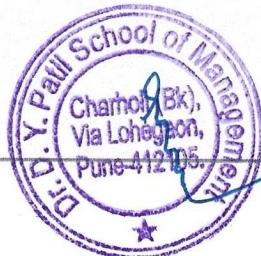
**Student Development Programs, Faculty
Development Programs and Student Internships in
Different Emerging Software Technologies**

ExcelR Solution

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.

Email: enquiry@excelr.com | 1800-212-2120 (Toll Free)

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MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (herein after called as the 'MOU') is entered into on this the 11th day of October Month 2023 (Date 11-10-2023)

by and between **ExcelR Edtech Pvt. Ltd.**,

(Here in after referred as 'First Party')

And

DR D Y PATIL SCHOOL OF MANAGEMENT

DR D Y PATIL KNOWLEDGE CITY, Charholi (Bk), Lohgaon, Pune- 412 105

(Here in after referred to as 'Second Party')

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

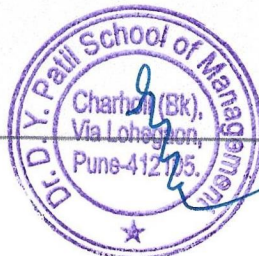
1. First Party is a EdTech company: ExcelR Edtech Pvt. Ltd.
2. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
3. The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
4. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

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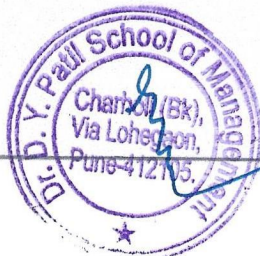


12. ExcelR would work with incubation centers/ innovation cells of second party (Case to case basis), to formulate the business cases and data collection process from various industry and academic bodies that are associated with the second party.
13. Cooperation between both parties would be extended to any other area which may be mutually beneficial to both the organizations.

CLAUSE 2: SCOPE OF THE MoU

14. The budding graduates from the institutions could play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
15. Software Technologies Training: The first party will provide the trainings to the students and Faculties of the second party on different technologies like Data Science, Data Analyst, Artificial Intelligence, Tableau, Python, etc., Research and Development
16. Skill Development Programs: First Party to train the students of second Party on the emerging technologies to bridge the skill gap and make them industry ready.
17. Guest Lectures: First Party to extend the necessary support to deliver guest lectures to the students of the second Party on the technology trends and in house requirements.
18. Faculty Development Programs: First Party to train the faculties of second Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
19. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
20. There is no financial commitment on the part of the second party to enroll the students and faculties for the different free trainings run by the first party under Everyday Learning Initiation.
21. First party would extend the help in providing artifacts such as training records, certificates to the second party upon a written request from the second party. This information is limited to only the students of second party and at the discretion of first party.

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22. In case, second party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3: INTELLECTUAL PROPERTY

23. The first party will have the sole rights on the curriculum and related content provided in the trainings and it cannot be replicated or copied without the consent of the first party.

24. Confidentiality: Except as may otherwise be required by law, each party will hold confidential, during and after the term of this Agreement, any confidential information disclosed to it or its representatives, and will not disclose any such confidential information to any third party.

CLAUSE 4: VALIDITY

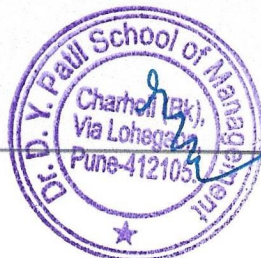
25. The period of the agreement is valid for a period of 2 years from the date of signing of this agreement.

26. This agreement will be valid only at the intentions of the parties involved therein, this MOU could be dissolved or cancelled by either party any time by giving 30 days' notice and shall not have any legal bindings in nature should either or all the parties to it opt to not act upon, the MOU loses its validity.

CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES

27. It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

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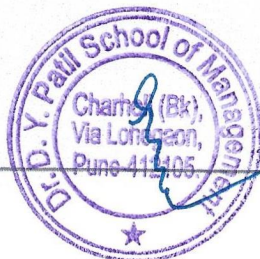


NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE 1: CO-OPERATION

5. Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings.
6. First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to the second party in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
7. The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds, and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.
8. ExcelR would be the training delivery partner for the second party on various trending technologies.
9. ExcelR would be the training delivery partner for the student internships of second party on various trending technologies of minimum four weeks duration.
10. ExcelR will reach out to students to communicate about course details, webinars, blogs, industry events etc., which will be informative or promotional in nature.
11. Training & Development and dissemination of knowledge for students of second party & affiliated colleges and employees of both the organizations.

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AGREED:

For: ExcelR Edtech Pvt. Ltd..



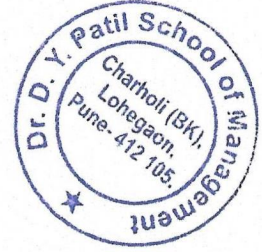
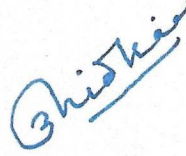
Mr. Shyam Narayan
President, HR & Operations

Authorised Signatory

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TIN: HYDE02965E

**For DR D Y PATIL SCHOOL OF
MANAGEMENT, DR D Y PATIL
KNOWLEDGE CITY, Charholi (Bk),
Lohgaon, , Pune- 412 105**




Dr. E. B. Khedkar,
Director,

**DR D Y PATIL SCHOOL OF
MANAGEMENT, DR D Y PATIL
KNOWLEDGE CITY, Charholi (Bk),
Lohgaon, , Pune- 412 105**

Authorized Signatory

Contact Person : Mr. Irfan Chaugule
Designation : Sr. Manager EDL MoU.
Mobile No: 8010245639
Email ID : Irfan.chaugule@excelr.com
Website : www.excelr.com



Mr. Santosh S. Deshmukh
Training & Placement Officer
MoU Convenor

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UOEC CONSULTANTS (OPC) PVT LTD

Memorandum of Understanding

This binding memorandum of Understanding Hereinafter "Memorandum" or "MOU" is dated 17th July 2022 and is entered

BETWEEN

UOEC Consultants OPC PVT LTD (referred to as UNIABROAD) Office located at 165/A, Sahukar Chenniah Road, TK Layout, Karnataka, Mysuru- 570022, India (Hereinafter referred to as "First party" which expression shall mean and include its legal heirs, administrators and permitted assigns),

AND

Dr. D. Y. Patil School of Management, affiliated to the Savitribai Phule Pune University, Dr. D. Y. Patil Knowledge City, S. No. 136, Charholi (Bk), Via Lohegaon, Tal - Haveli, Pune. 412105, India (Hereinafter referred to as "Second party" which expression shall mean and include its legal heirs, administrators and permitted assigns),

(Referred to herein as "Parties" or individually as "Party")

WHEREAS

- A. The parties are interested in working together in connection with the purpose which is described in this memorandum.
- B. This memorandum sets out the initial relationship with the Parties as well as the respective rights and responsibilities of each Party.
- C. Each Party respectively is expected to act in good faith in accordance with the Memorandum

NOW THEREFORE IN CONSIDERATION OF the premises and the mutual covenants set forth herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties here to covenant and agree as follows:

(1) PROJECT AND PURPOSE

The parties intend to investigate the prospects of working together and/or to actually work together, on a project which will be referred to as "UNIABROAD CELL".



CORPORATE OFFICE

NO. 165 and 165/A, Gangothri Layout Mysore, Karnataka, India, 570023

Email: Info@uniabroad.co.in

UOEC CONSULTANTS (OPC) PVT LTD

(2) Purpose

This MOU will help UNIABROAD in association with Dr. D. Y. Patil School of Management, to create awareness in all students thereby recruiting them to UNIABROAD's partnered universities abroad.

(a) Within the agreement, UNIABROAD (UOEC Consultants OPC PVT LTD) agrees to:

- Display our Partnered Universities in Clients College.
- Provide updated information about Study abroad destination, immigration, courses, scholarship, and pre-requisites exams to staff & students of Dr. D. Y. Patil School of Management.
- Provide support from career counselling, University Course selection, application procedure, complete documentation, admission guidance, financial aid, interview preparation, visa assistance, departure assistance, post-arrival assistance & post-admission support with no service fee to Dr. D. Y. Patil School of Management.
- UNIABROAD agrees to refund the Security deposit which is INR 3000 (The reason to collect security deposit is to make sure the student is genuinely interested and is looking to study abroad) after student visa application within 30 days into the student's account. The security deposit will be collected only with the student's evincing interest.
- UNIABROAD agrees to get guest faculties on availability from Partnered Universities abroad based on the request from Dr. D. Y. Patil School of Management.
- UNIABROAD agrees to provide 360-degree support for Dr. D. Y. Patil School of Management students' study abroad journey with dedicated Counselors.
- UNIABROAD agrees to provide a software web application for Dr. D. Y. Patil School of Management where they can track the number of students registered or interested in studying abroad.
- UNIABROAD agrees to provide marketing materials like enquiry forms, brochures, flyers, standees to Dr. D. Y. Patil School of Management with Zero Cost.
- UNIABROAD agrees to provide Training for Dr. D. Y. Patil School of Management Staff at no cost.

(b) Within the agreement, Dr. D. Y. Patil School of Management agrees to:

- Promote UNIABROAD as study abroad advisors to the students in Dr. D. Y. Patil School of Management.



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- Dr. D. Y. Patil School of Management agrees with UNIABROAD to provide one or more Webinar Sessions in every academic year for final year students based on the availability in academic calendar.
- Dr. D. Y. Patil School of Management agrees to provide a designated time slot at the help desk, on pre-agreed dates, for a UNIABROAD staff member to offer counseling services to students seeking education abroad. This service will be provided free of charge, utilizing a space provided by Dr. D. Y. Patil School of Management. Please note:
 1. UNIABROAD will not guarantee admission to foreign universities i.e., we will act as study abroad advisors. Getting admission into universities abroad depends on Students' credibility.
 2. UNIABROAD will not charge any service fees from students for university admission. Only a refundable security deposit of INR 3000 will be collected and refunded after the students get the visa to fly. The whole process of refund may take up to month.
 3. UNIABROAD will not take any money from students on behalf of the University as tuition fees transfers, forex, etc.
 4. UNIABROAD agrees to provide 100% accurate information to students of Dr. D. Y. Patil School of Management.

(3) Reporting

Once a year, in the month of May, the whole process shall be reviewed by UNIABROAD's Relationship Manager.

(4) Indemnification

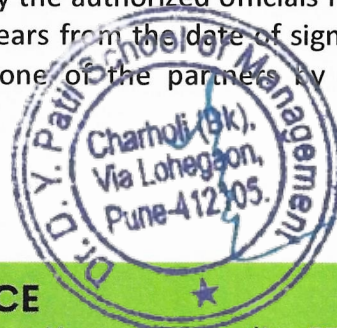
Either party agrees to indemnify, defend, and protect the company against all legal actions and costs of every kind pertaining to any violation of the law about all the matters mentioned in this MOU.

(5) Amendments

Any change, alteration, amendment or modification to this MOU must be in writing and signed by authorized representatives of both parties.

(6) Duration

This MOU shall become effective upon signature by the authorized officials from Dr. D. Y. Patil School of Management and is valid for 2 years from the date of signing the MOU unless modified or terminated by either one of the partners by mutual consent.



CORPORATE OFFICE

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Email: Info@uniabroad.co.in

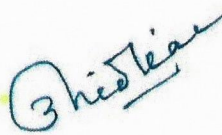
UOEC CONSULTANTS (OPC) PVT LTD

(7) Term and Termination

This MOU shall commence upon signing by both the parties and continue for a standard duration until either party terminates this agreement in writing. In any case of termination issue, both parties hold the authority to cancel this agreement by conducting a mutual discussion with the board of directors and by giving a month's notice in writing. Upon such termination, the agent shall cease marketing and offering service or information and shall waive any rights to continue sharing, with any third party of the UNIABROAD's confidential information.


(Signature)


(Mr. Vikas Muralidhara, Founder and CEO- UNIABROAD)


(Signature)

(Dr. Eknath Balu Khedkar, Director, Dr. D. Y. Patil School of Management)

CORPORATE OFFICE

NO. 165 and 165/A, Gangothri Layout Mysore, Karnataka, India, 570023

Email: Info@uniabroad.co.in

Memorandum of Understanding (MOU)

BETWEEN

DR D Y PATIL SCHOOL OF MANAGEMENT



AND

TECHNOFORM INDUSTRIES



This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the First Week of July 2022 (05/07/2022)

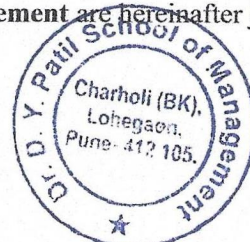
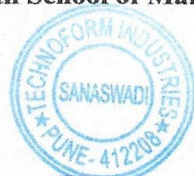
BETWEEN

Technoform Industries, Registered Address: Gat No. 185, Near John Deer, Tal - Shirur, Dist - Pune, 412208 the **First Party** represented here in by its authorized signatory, **Partner Mr. Mahendra Sable**

AND

Dr D Y Patil School of Management, Pune, Maharashtra, the **Second Party**, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as "INSTITUTION", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).

(**Technoform Industries and Dr D Y Patil School of Management** are hereinafter jointly referred to as - "**Parties**")



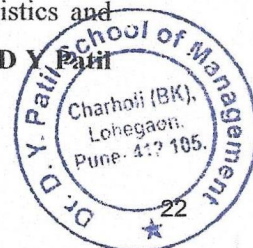
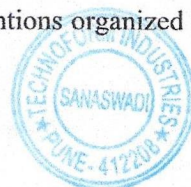
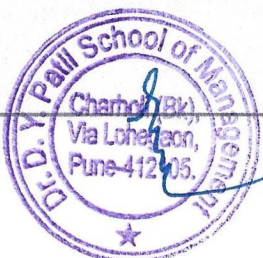
WHEREAS:

- A. **Technoform Industries** is keen to partner with your esteemed educational institution in this unique and empowering journey. **Technoform Industries** proposes to conduct mobilization drive cum activities for the students of Management i.e., who are
1. In final year of graduation &
 2. Who has graduated from your institute.
- B. Both parties, **Technoform Industries & Dr D Y Patil School of Management**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C. The Parties intend to cooperate and focus their efforts on cooperation within the area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D. Both Parties, being legal entities in themselves, desire to sign this MOU to advance their mutual interest.
- E. The **Dr D Y Patil School of Management** is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields.**

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

1. Both Parties are united by common interests and objectives to empower youth / students, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Dr D Y Patil School of Management** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all non- confidential information that may be relevant to secure additional opportunities for one another. In case of exchange of confidential information being shared, the recipient(s) of such confidential information shall keep it protected like a reasonable and prudent man would for his own confidential information. Subject to a case-to-case basis prior written approval, **Dr D Y Patil School of Management** would arrange the logistics and pertinent operational expenses incurred for events/ interventions organized by **Dr D Y Patil**

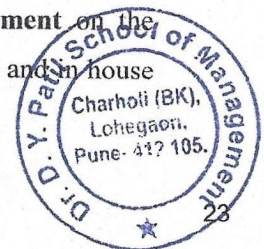
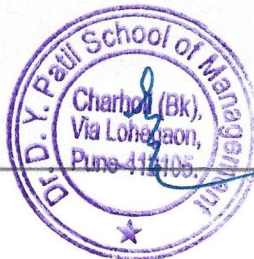


School of Management. It is recommended that **INSTITUTION** should use own infrastructure to reduce the operational expenses for any event (in-house) being hosted by **Dr D Y Patil School of Management.**

2. **Technoform Industries & Dr D Y Patil School of Management's** co-operation will facilitate effective utilization of the subject matter expertise of **Technoform Industries** and intellectual capabilities of students at **INSTITUTION**, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **Dr D Y Patil School of Management.**
3. The general terms of co-operation shall be governed by this MOU. Both Parties shall cooperate with each other and shall, as promptly as is reasonably and financially practical, and to encapsulate a case-to- case basis understanding of such financially practical cooperation enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MOU

1. The budding graduates from **Dr D Y Patil School of Management** could play a key role in technological up-gradation, innovation, and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs: Technoform Industries** to train the students of **Dr D Y Patil School of Management** on the employability skills, entrepreneurship, emerging technologies, life skills, methodologies, and soft skills to bridge the skill gap and make them industry ready.
3. **Internships and Placement support to Students: Technoform Industries** will help with Internship of students of the **Dr D Y Patil School of Management** Party, if required, as per AICTE internship Policy.
4. **Guest Lectures: Technoform Industries** to extend the necessary support to deliver guest lecturers to the Students/Faculty of the **Dr D Y Patil School of Management** on the technology trends emerging technologies, life skills, methodologies, soft- skill and in house



requirements.

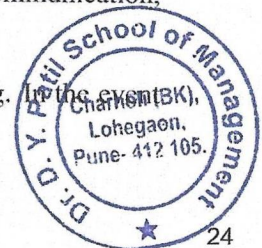
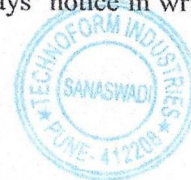
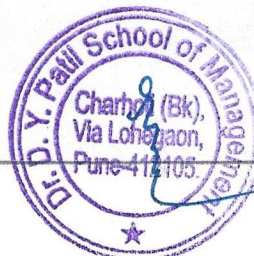
5. **Research and Development:** Both Parties may carry out the joint research activities in the field pertaining to the scope mentioned above.
6. **Strategy/Curriculum Design: Technoform Industries** to give valuable inputs or facilitate to the **Dr D Y Patil School of Management** in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
7. **Industrial Training:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the **Technoform Industries** to assist the Faculty and Students of the institution to involve in Industrial Training Programs for the **Dr D Y Patil School of Management**. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
8. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
9. The commercials and expenses, if any, will be subjective to the nature and scope of engagement, it will be dealt with separately.

CLAUSE 3 INTELLECTUAL PROPERTY

1. Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
2. **Both parties will respect each other's Privacy and IPR Policies** without any violation. In case of any violation of IPR, the MOU would be terminated immediately.

CLAUSE 4 VALIDITY

1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **5th July 2022 to 4th July 2025**, the **Technoform Industries, Dr D Y Patil School of Management** will take effective steps for implementation of this MOU. Any act on the part of **CAPACITY BUILDING & YOUTH EMPOWERMENT**, the **Technoform Industries** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.
2. Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of termination, the Party terminating this MOU shall be liable to pay the other Party the amount of the investment made by the other Party in the MOU.



of Termination, both parties must discharge their obligations.

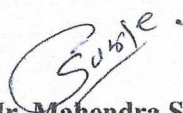
CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

1. Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the **Technoform Industries**. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Pune.
2. It is expressly agreed that **Technoform Industries and Dr D Y Patil School of Management** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.

AGREED BY:

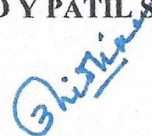
First Party:

TECHNOFORM INDUSTRIES


Mr. Mahendra Sable
Authorised Signatory

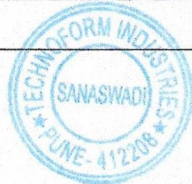
Second Party:

DR D Y PATIL SCHOOL OF MANAGEMENT


Dr. E. B. Khedkar, Director/Principal
Authorised Signatory

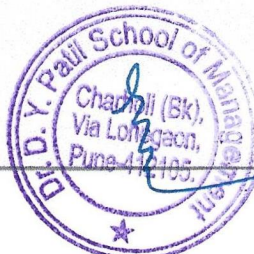
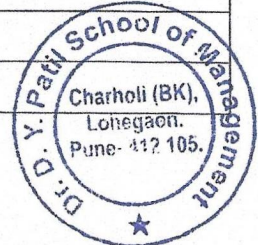
First Party:

TECHNOFORM INDUSTRIES
Gat No. 185, Near John Deer, Tal - Shirur, Dist - Pune, 412208
Mobile: +91- 9271714120
technoformindustries21@gmail.com



Second Party:

DR D Y PATIL SCHOOL OF MANAGEMENT
Dr D Y Patil Knowledge City, Charholi Bk., Via Lohegaon, Pune. 412105.
Tel: +91- 020-35037912 Mobile +91-9822621000
khedkar@dypic.in
https://dypsom.com/





Dr D Y Patil Educational Enterprises Charitable Trust's

Dr D Y PATIL SCHOOL OF MANAGEMENT

(Approved by AICTE, New Delhi Recognized by Govt. of Maharashtra, Affiliated to Savitribai Phule Pune University)

AISHE Code: C-48357

DTE Code: MB6189

SPPU PUN Code: IMMP015810

(Accredited by NAAC)

List of MOU during the year 2021-22

Sr. No.	Name of the institution / industry with whom the MoU / linkage is made, with contact details	Year of signing MoU / linkage	Duration of MoU / linkage Start Date –End Date	Nature of Collaboration	Activities Done
1	Tata Communicative Initiative Trust	01.06.2022	01.06.2022-30.05.2023	Training	Training, Internship & Placement
2	AI Analytics	12.01.2022	12.01.2022-31.05.2025	Training	Training, Internship & Placement
3	Dwrukt Technologies	12.01.2022	12.01.2022-31.05.2025	Training	Training, Internship & Placement
4	Edu Plus Now	10.01.2022	10.01.2022-10.01.2023	Leadership Development Workshop	Training, Internship & Placement
5	Matrix Tax & Accounting Services	01.07.2021	01.07.2021-30.06.2023	Online Training	Training, Internship & Placement



TATA COMMUNITY INITIATIVES TRUST

Registered Office :

C/o. Tata Services Limited, Jeevan Bharti, Tower 1, 10th Floor, 124 Connaught Circus,
New Delhi 110 001. Tel +91 11 2332 7072

(Registration No. 997 of 23SEP2014 at New Delhi; PAN AACTT4708J)

01st June 2022

To,

The Director,
Dr. D. Y. Patil School of Management Pune,

Dear Sir,

Subject: LETTER OF INTENT for Mobilization of youths at A Dr. D. Y. Patil School of Management Pune to enroll them for Tata STRIVE Skill development & Entrepreneurship Program

Respected Sir/Madam,

Tata STRIVE, the skill development initiative of Tata Trusts under *Tata Community Initiatives Trust* addresses pressing need of skilling India's Youth for Employment, Entrepreneurship and Community Enterprise.

Tata STRIVE develops courses which are in sync with the current market demand and industry requirement and looks to cater the entry level job roles. Its holistic approach is to skill youth, enable and empower them to be more industry and job ready, which further bridges the gap of being educated but unemployed.

Tata STRIVE is keen to partner with your esteemed educational institution in this unique and empowering journey. Tata STRIVE proposes to conduct mobilization drive cum activities for the students of MCA and MBA, i.e., who are 1) In final year of graduation & 2) who have graduated from your college.

Usage of Tata STRIVE Logo or name that is TCIT, Tata STRIVE or Tata Community Initiatives Trust by other party will be subject to prior permission.

Kindly note that this partnership will not carry any financials/commercials between either of the parties for mobilization of youth.

This Letter of Intent (LOI) is valid for a period of 1 Year from the date of signing, after which all terms & conditions governing this LOI shall be void unless revised or extended.

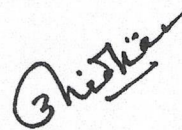
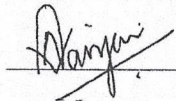
Looking forward to working with your esteemed educational institution for a larger goodwill of Empowering Youth with the Right Skills and a Bright Future.

Thanking you,

Yours Truly,

Ameya Vanjari

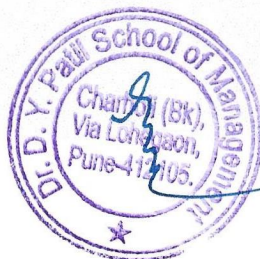
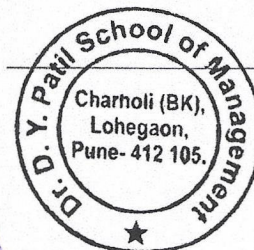
For
Tata Community Initiatives Trust



Dr. E. B. Khedkar

For

Dr.D. Y. Patil School of Management, Pune

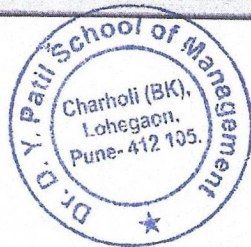




DR. D Y PATIL SCHOOL OF MANAGEMENT
MOU with
Tata STRIVE
(Tata Community Initiatives Trust)
Academic Year: 2021-22



DR. D Y PATIL SCHOOL OF MANAGEMENT
MOU with
EXCELR
Everyday Learning (EDL)
Academic Year: 2022-23



**MEMORANDUM OF UNDERSTANDING (MOU)
BETWEEN**

Dr. D.Y. Patil GROUP OF INSTITUTIONS

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



AND

Dwrukt Technologies



This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the First Day of January 2022 (12/01/2022)

BETWEEN

Dwrukt Technologies, a company formed under the Companies Act, 2013, with its registered address 89/2 Katraj hadapsar road, Mohammadwadi , Hadapsar, pune 28 MH the **First Party** represented here in by its authorized signatory, **Director Mr. Mohammad Ali Shaikh**.

AND

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT, Maharashtra, the Second Party, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as "INSTITUTION", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).



(Dwrukt Technologies and INSTITUTION are hereinafter jointly referred to as - "Parties")

WHEREAS:

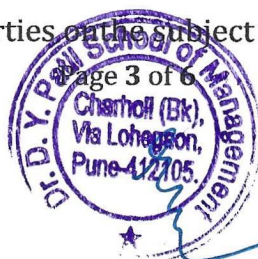
- A) **Dwrukt Technologies** is keen to partner with your esteemed educational institution in this unique and empowering journey.
Dwrukt Technologies proposes to conduct mobilization drive cum activities for the students of **MANAGEMENT** i.e., who are 1) In final year of graduation & 2) who have graduated from your college.
- B) Both parties, **Dwrukt Technologies & INSTITUTION**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intend to cooperate and focus their efforts on cooperation within area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest;
- E) The **INSTITUTION** is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields.**



NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SETFORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

1. Both Parties are united by common interests and objectives to empower youth / students, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institutions** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all non- confidential information that may be relevant to secure additional opportunities for one another. In case of exchange of confidential information being shared, the recipient(s) of such confidential information shall keep it protected like a reasonable and prudent man would for his own confidential information. Subject to a case-to-case basis prior written approval, **INSTITUTION** would arrange the logistics and pertinent operational expenses incurred for events/ interventions organized by **INSTITUTION**. It is recommended that **the INSTITUTION** should use its own infrastructure to reduce the operational expenses for any event (in-house) being hosted by **INSTITUTION**.
2. **Dwrukt Technologies & INSTITUTION's** co-operation will facilitate effective utilization of the subject matter expertise of **Dwrukt Technologies** and intellectual capabilities of students at **INSTITUTION**, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **INSTITUTION**.
3. The general terms of co-operation shall be governed by this MOU. Both Parties shall cooperate with each other and shall, as promptly as is reasonably and financially practical, and to encapsulate a case-to- case basis understanding of such financially practical cooperation enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.



CLAUSE 2 SCOPE OF THE MoU

1. The budding graduates from **INSTITUTION** could play a key role in technological up-gradation, innovation, and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs: Dwrukt Technologies** to train the students of **INSTITUTION** on the employability skills, entrepreneurship, emerging technologies, life skills, methodologies, and soft skills in order to bridge the skill gap and make them industry ready.
3. **Internships and Placement support to Students: Dwrukt Technologies** will help with Internship of students of the **INSTITUTION** Party, if required, as per AICTE internship Policy.
4. **Guest Lectures: Dwrukt Technologies** to extend the necessary support to deliver guest lecturers to the Students/Faculty of the **INSTITUTION** on the technology trends emerging technologies, life skills, methodologies, soft- skill and in house requirements.
5. **Industrial Training:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the **Dwrukt Technologies** to assist the Faculty and Students of the institution to involve in Industrial Training Programs for the **INSTITUTION**. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
6. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
7. The commercials and expenses, if any, will be subjective to the nature and scope of engagement, it will be dealt with separately.



CLAUSE 3 INTELLECTUAL PROPERTY

1. Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

2. Both parties will respect each other's Privacy and IPR Policies without any violation. In case of any violation of IPR, the MoU would be terminated immediately.

CLAUSE 4 VALIDITY

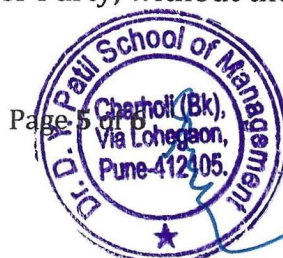
1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **12th January 2022 to 31th May 2025**, the **Dwrukt Technologies, INSTITUTION**, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of **CAPACITY BUILDING & YOUTH EMPOWERMENT PARTNER**, the **Dwrukt Technologies** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.

2. Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties must discharge their obligations.

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

1. Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the **Dwrukt Technologies**. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Pune.

2. It is expressly agreed that **Dwrukt Technologies and INSTITUTION** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.



AGREED BY:

First Party:
DWROKT TECHNOLOGIES

Mr. Mohammad Ali Shaikh.
Authorised Signatory (Name & Sign)

Second Party:
Dr. D. Y. PATIL SCHOOL OF MANAGEMENT

Dr. E. B. Khedkar, Director/Principal
Authorised Signatory (Name & Sign)

DWROKT TECHNOLOGIES	Dr. D. Y. PATIL SCHOOL OF MANAGEMENT
89/2 Katraj hadapsar road, Mohammadwadi , Hadapsar, pune 28	Maharashtra (IND)
Tel: +91- 9168039786	Tel: +91- 020-35037912 Mobile +91-9822621000
Email: support@dwrokt.com	Khedkar@dypic.in
Site: www.dwrokt.com	https://www.adypu.edu.in/

First Party:



Second Party:

**MEMORANDUM OF UNDERSTANDING (MOU)
BETWEEN**

Dr. D.Y. Patil GROUP OF INSTITUTIONS

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



AND

A I Analytics



This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the First Day of January 2022 (12/01/2022)

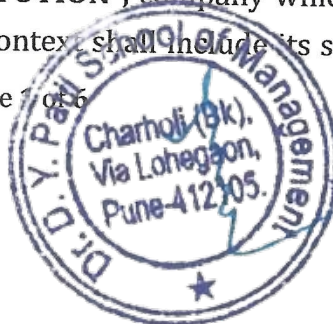
BETWEEN

A I Analytics, a company formed under the Companies Act, 2013, with its registered address 807, White Square, Hinjawadi-wakad road, Hinjawadi Pune-411057 MH the **First Party** represented here in by its authorized signatory, **Director Mr. Prashant Nehete**.

AND

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT, Maharashtra, the Second Party, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as "**INSTITUTION**", company which expression, unless excluded by or repugnant to the subject or context, shall include its successors – in-office,

Page 1 of 6



employees, representatives, administrators, and assigns).

(Dwrukt Technologies and INSTITUTION are hereinafter jointly referred to as - "Parties")

WHEREAS:

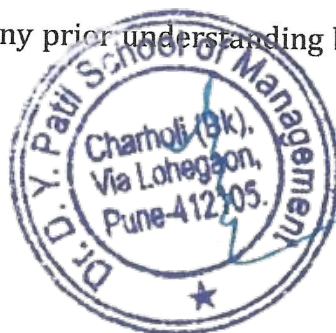
- A) **A I Analytics** is keen to partner with your esteemed educational institution in this unique and empowering journey.
A I Analytics proposes to conduct mobilization drive cum activities for the students of **MANAGEMENT** i.e., who are 1) In final year of graduation & 2) who have graduated from your college.
- B) Both parties, **A I Analytics & INSTITUTION**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intend to cooperate and focus their efforts on cooperation within area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest;
- E) The **INSTITUTION** is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields.**



NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

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1. Both Parties are united by common interests and objectives to empower youth / students, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institutions** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all non- confidential information that may be relevant to secure additional opportunities for one another. In case of exchange of confidential information being shared, the recipient(s) of such confidential information shall keep it protected like a reasonable and prudent man would for his own confidential information. Subject to a case-to-case basis prior written approval, **INSTITUTION** would arrange the logistics and pertinent operational expenses incurred for events/ interventions organized by **INSTITUTION**. It is recommended that the **INSTITUTION** should use its own infrastructure to reduce the operational expenses for any event (in-house) being hosted by **INSTITUTION**.
2. **A I Analytics & INSTITUTION's** co-operation will facilitate effective utilization of the subject matter expertise of **A I Analytics** and intellectual capabilities of students at **INSTITUTION**, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **INSTITUTION**.
3. The general terms of co-operation shall be governed by this MOU. Both Parties shall cooperate with each other and shall, as promptly as is reasonably and financially practical, and to encapsulate a case-to- case basis understanding of such financially practical cooperation enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between



the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MoU

1. The budding graduates from **INSTITUTION** could play a key role in technological up-gradation, innovation, and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs: A I Analytics** to train the students of **INSTITUTION** on the employability skills, entrepreneurship, emerging technologies, life skills, methodologies, and soft skills in order to bridge the skill gap and make them industry ready.
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4. **Guest Lectures: A I Analytics** to extend the necessary support to deliver guest lecturers to the Students/Faculty of the **INSTITUTION** on the technology trends emerging technologies, life skills, methodologies, soft- skill and in house requirements.
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6. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
7. The commercials and expenses, if any, will be subjective to the nature and scope of engagement, it will be dealt with separately.



CLAUSE 3 INTELLECTUAL PROPERTY

1. Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

2. **Both parties will respect each other's Privacy and IPR Policies** without any violation. In case of any violation of IPR, the MoU would be terminated immediately.

CLAUSE 4 VALIDITY

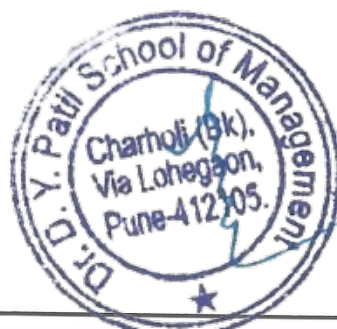
1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **12th January 2022 to 31st May 2025**, the **A I Analytics, INSTITUTION**, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of **CAPACITY BUILDING & YOUTH EMPOWERMENT PARTNER**, the **A I Analytics** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.

2. Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties must discharge their obligations.

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

1. Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the **A I Analytics**. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Pune.

2. It is expressly agreed that **A I Analytics and INSTITUTION** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.



AGREED BY:

First Party:

For A I Analytics



(Authorized Signatory)

Mr Prashant Nehete

Founder & CEO

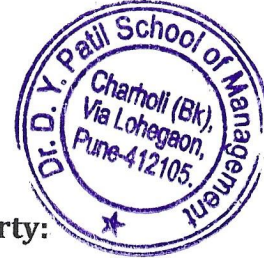
Pune

Date:



A.I. ANALYTICS
807, White Square
Hinjawadi-Wakad Road,
Hinjawadi, Pune - 411057

Second Party:



Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



Dr. E. B. Khedkar,

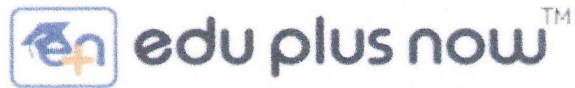
Director/Principal

Authorised Signatory (Name & Sign)

A I ANALYTICS	Dr. D. Y. PATIL SCHOOL OF MANAGEMENT
807, White Square, Hinjawadi-wakad road, Hinjawadi Pune-411057	Maharashtra (IND)
Tel: +91- 9168039786	Tel: +91- 020-35037912 Mobile +91-9822621000
Email: support@aianalytics.com	Khedkar@dypic.in
Site: www.aianalytics.com	https://www.adypu.edu.in/

Memorandum of Understanding (MOU)

Between



EDU PLUS NOW LEARNING SYSTEMS PVT LTD,

6th Floor Suyog Center Gultekadi,

Market Yard Road, Pune 411037,

And



Dr. D.Y. PATIL GROUP OF INSTITUTIONS

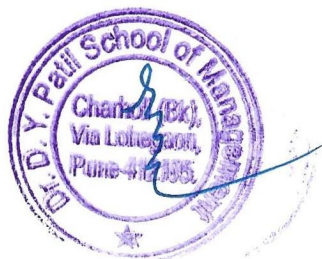
Dr. D. Y. PATIL SCHOOL OF MANAGEMENT

Charholi Budruk, Lohegaon, Pune

Eduplusnow Learning Systems Private Limited

7th Floor, Suyog Center, Gultekdi, Market Yard Road, Pune, Maharashtra, 411037, India
www.eduplusnow.com | Office No: (020) 24525550 | CIN: U80900PN2018PTC180830

(1)



**MEMORANDUM OF UNDERSTANDING FOR TRAINING IN THE FIELD OF
MECHATRONICS, ROBOTICS, DESIGN (CAD/CAM/CAE), AI AND ML**

This MOU entered and executed into on this 10-01-2022 at Edu Plus Now, Pune

BY AND BETWEEN

edu plus now is an education initiative developed under the aegis of the Vishwakarma Group, edu plus now delivers advanced training to the masses and industry, having its learner base across all the sectors of the industry and across the globe. **edu plus now** is working in line to bridge the skill gap between conventional learning methods to real industry challenges and help learners achieve their career potential. Edu plus now courses are the perfect amalgamation of inputs from industry experts and highly-qualified professors from the country's leading educational institutions. We hope this will help the learning community and the industries close the skill gap quickly, innovate faster, and achieve their key objectives.

.....First Party,

AND

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT in the year 2022. The institute is approved by All India Council for Technical Education (AICTE), New Delhi and affiliated to Savitribai Phule Pune University. The objectives of the Institute are

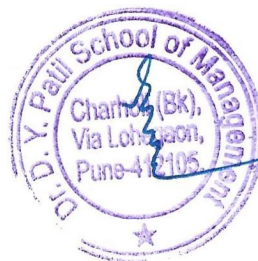
- DYPSON primary objective is to cultivate a dynamic and enriching learning environment that empowers aspiring business leaders with the knowledge, skills, and ethical values essential for success in the ever-evolving global business landscape.

.....Second Party

Eduplusnow Learning Systems Private Limited

7th Floor, Suyog Center, Gultekdi, Market Yard Road, Pune, Maharashtra, 411037, India
www.eduplusnow.com | Office No: (020) 24525550 | CIN: U80900PN2018PTC180830

(2)



edu plus now and <Name of the Institute> hereinafter may be referred to collectively as "Parties" and separately as "Party."

1. OBJECTIVES OF MOU

- 1.1 The prime objective of this MoU is to develop a skilled workforce in the specialized domain of Advance Technologies through the conduction of Certificate/short- Medium Term Training Programmes for students, faculty and industry professionals.
- 1.2 To enhance the relationship between the two institutions by promoting and developing collaborative academic and cultural exchange programs, and other cooperative activities in areas of mutual interest and benefit.
- 1.3 To leverage the expertise of both the institutions to achieve scale and depth in the areas of operation.
- 1.4 To facilitate the awareness creation about innovations/ emerging technologies in the sector and make them more accessible/ available for adoption by the Industries.

2. SCOPE OF MOU

The Scope of this MoU shall be a collaboration in the fields of skill development, research and consulting. This MOU outlines the broad areas of understanding between the institutions; specific understanding/ agreements could be drawn on a case-to-case basis whenever the need arises during the course of this MoU. The Agreements shall be signed between the parties before the commencement of work on such cases in writing, defining both institutions' rights and responsibilities, time frame, financials, etc. The scope broadly is outlined below:

- 2.1 To hold/conduct, whenever feasible, joint workshops, conferences, and training courses within the areas of co-operation
- 2.2 Conduct Faculty Development training programme for <Name of the Institute> and associated Institutes
- 2.3 Organize training programmes for Internal students of the (Name of the Institute > on customized specialization field such as Mechatronics, Robotics, Design (CAD/CAM/CAE) through online as well as offline mode.
- 2.4 **Industry Need Training Programme**
Under this initiative jointly approach the industry for their requirement of

Eduplusnow Learning Systems Private Limited

7th Floor, Suyog Center, Gultekdi, Market Yard Road, Pune, Maharashtra, 411037, India
www.eduplusnow.com | Office No: (020) 24525550 | CIN: U80900PN2018PTC180830

(3)



a) **Train and Hire Model :**

Skill manpower – Enroll prospective learner from Institute as well as outside of the institute for Industry required skill set and after completion of training the candidate will get hire by the respective Industry.

b) **Capacity building of Practicing Professionals:**

Organised customized training programmes as per the need of the Industry for their new staff as well as existing staff.

2.5 Jointly approach the Industry for Case Studies and Projects.

This initiative will bring more real-time project work for the learner also open a new avenue for Industry Academic Partnership for technical Projects.

3. Details of Programmes/Training/Certification

Edu Plus Now is working in the field of Teaching, Training, Research and Consulting on Manufacturing Sector, ESDM Sector, Information Technology, Data Science etc.

edu plus now offers short-term and medium-term training programmes in the field of Data Analytics, Data Science, CAD/CAE, Embedded Technology, Advanced Automation, Cyber Security, VLSI, etc.

4. RESPONSIBILITY OF edu plus now

- 4.1 Customized courses/ training programs for students, faculty and industry professionals.
- 4.2 Looking after Curriculum design, identification of Industry expert for Advanced technology domain.
- 4.3 Overall training activities coordination.
- 4.4 Assessment and certification of the Candidates.

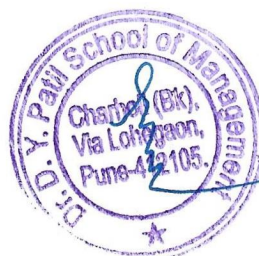
5. RESPONSIBILITY OF <Name of the Institute>

- 5.1 To provide expertise in designing and formulating the course structure and syllabus on mutually agreed-upon domains/technologies in consultation with the Edu Plus Now, Pune. This can be modified and finalised as per the programme's needs based upon mutual consultation and agreement, and

Eduplusnow Learning Systems Private Limited

7th Floor, Suyog Center, Gultekdi, Market Yard Road, Pune, Maharashtra, 411037, India
www.eduplusnow.com | Office No: (020) 24525550 | CIN: U80900PN2018PTC180830

(4)



finalization of the programme shall be done by the joint committee of Edu Plus Now, Pune and <Name of the Institute>.

- 5.2 Making necessary infrastructure arrangements with the concerns of Edu Plus Now, Pune

6. JOINT RESPONSIBILITY

- 6.1 To decide on the number of programmes, curriculum, eligibility criteria, admission process, student intake in each course, fees to be charged from students, etc.
- 6.2 To formulate the programme structure and syllabi of the courses to be taught in the said certification programmes and identify faculty from and industry for delivering the content of the programmes smoothly, including the lab and project work. The delivery process shall be decided on mutual consultations for every batch.
- 6.3 Ensure direct interface with one another without involving any external agency or specialists.

7. FINANCIAL ASPECTS

- 7.1 The programs can be conducted on a self-sustainable basis. The fees shall be decided mutually, which can be collected from the participants or sponsoring units.
- 7.2 Revenue Sharing can be done based on mutual discussion.
- 7.3 Commercial liabilities arising out of the specific joint activities will be agreed upon separately on a case-to-case basis in writing along with terms of payments and deliverables subject to prior approval from the competent authority.

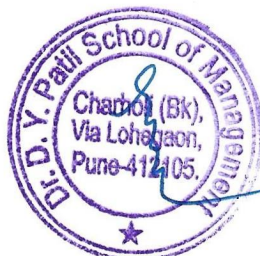
8. CONFIDENTIALITY

- 8.1 Any confidential information received by either party, under and by virtue of this agreement, shall be maintained in the strictest confidence and trust.
- 8.2 Any information, software/ hardware material, product specifications, designs, financial, technical data, documents etc.; which is not in the public domain shall be deemed to have been in the private field, and it shall not be

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(5)



made public or shared with any other party without the prior written consent of the party which owns it.

- 8.3 In the event of any of the parties becoming legally compelled to disclose any confidential information, such party shall give sufficient notice to the other party to enable the other party to seek a timely protective order or any other appropriate relief. If such order or other relief cannot be obtained, the party is required to make such a disclosure shall make the disclosure of the Confidential Information only to the extent that is legally required of it and no further.

9. Effective date and duration of the MOU

- 9.1 This MoU shall have a term of **Three** years from the date of signing. Upon the initial term's expiration, this Agreement may be renewed with necessary modifications on mutually agreed terms and conditions in writing and signed by both the Parties for an additional successive **Three** years period ("Renewal Terms"). Each Agreement will be for a cohort of students.
- 9.2 The validity of the MOU may be extended by an agreement in writing and signed by both parties.

10. TERMINATION OF MOU

Either party can terminate the MOU by giving written notice of one calendar month in advance to be issued through registered post/email/letter. The information enables the parties hereto to assess the monetary impact and other related factors impinging on the interests of both parties by mutual consent. Termination will be effective, subject to honouring any Financial/ Academic / Technical/ Administrative and other Commitments until the date and receipt of notice of termination.

11. AMENDMENT:

Amendment within the scope of the instrument shall be made by mutual consent of the parties, by the issuance of a written modification, signed, and dated by all parties.

IN WITNESS, of which the aforementioned parties have affixed their signatures and seal on the date, month, and the year written above.

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(6)



In witness of which, the parties hereto have signed this MOU on the day, month, and year mentioned hereinbefore.

Parties:

For and on behalf of
Edu Plus Now Learning System Pvt Ltd,
Pune


Sachin Satpute
Director and CEO

Witness:


1. Name: Nishal Mohurle

Sign cmk

2. Name: _____

Sign

For and on behalf of
Dr. D. Y. PATIL SCHOOL OF MANAGEMENT


Prof.(Dr.) E. B. Khedkar
Director

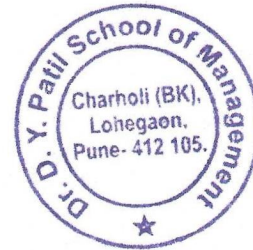
Witness

Name: Prof. Santosh Deshmukh

Sign [Signature]

Name: Prof. Ashutosh Khedkar

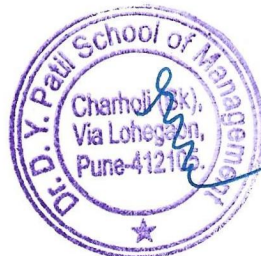
Sign



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(7)



edu plus now proposes to offer **Certificate Program in Data Analytics & Machine Learning** for the student

COURSE DESCRIPTION

Accelerate your career with Advanced Certificate Program in Data analytics & Machine learning with edu plus now. This program provides an in-depth theory, extensive hands-on practical's & case studies. Certificate Program in Data analytics & Machine learning course is ideal for working professionals & fresher's who wish to make a career in Data analytics domain. The course will cover topics like Core Analytics, Machine Learning Algorithms, Data Visualization. This Program is delivered via live sessions by Industry expert.

COURSE FEATURES

Candidate will learn the implementation of Core Statistics & Analytics concepts, Machine Learning algorithms, R, Data Visualization with PowerBI.

WHO SHOULD APPLY FOR THIS PROGRAM

- ≥ Experienced professional or fresher with minimum bachelor's degree with an average of 50% or higher marks
- ≥ Basic understanding of Object oriented programming (Preferred not mandatory)
- ≥ Working professional's with an interest in Data Science. (separate weekend batches for working professionals)

LEARNING OUTCOMES

- ⇒ Hands on training Data Analytics life Cycle.
- ⇒ Hands on training Statistics, Hypothesis testing, Data mining, clustering, decision tree, linear & logistic regression, regression models, Time series etc.
- ⇒ Machine Learning – Supervised & Unsupervised Learning, Machine Learning libraries like Pandas, Scikit learn, NumPy, SciPy, Seaborn, Matplotlib etc.
- ⇒ Data visualization with Power BI

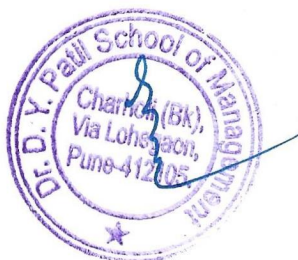
COURSE HIGHLIGHTS

- Intensive 120 hours training. Lecture recordings of these sessions will be accessible even after course completion.
- All candidate have access to edu plus now's Online Learning Management System, that host's content like live Online lectures, lecture recordings, study material, Assignments, reviews etc.
- Tools Covered – SQL, Data analytics, Python Machine learning, R, Power BI.
- Learn from Industry Experts.
- Industry Advisory Committee.

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(8)



Apart from Certificate Program in Data Analytics & Machine Learning, we conduct below courses

Course details	
Sr. No.	Course
1	Advanced PGP in DATA SCIENCE with AI & ML
2	Advanced PGP in DATA ANALYTICS
3	Advanced PGP in DATA ENGINEERING
4	PGP in Advanced Data Analytics for Executives
5	Certificate Program in Data Analytics & Machine Learning
6	Artificial Intelligence
7	Certificate Course in IOT
8	Block Chain
9	Certificate Course in Cyber Security
10	Futuristic Mobility
11	Python
12	SQL
13	Cloud Computing (AWS Cloud, Microsoft Cloud, Google Cloud)
14	Machine Learning using Python
15	Mongo DB
16	Spark
17	Advanced Excel
18	Big Data Hadoop
19	Data Analytics using R Programming
20	Deep Learning using TensorFlow
21	Data Visualization Using Tableau
22	Data Visualization Using Power BI
23	Customized Training on Mechatronics
24	Customized Training on Robotics
25	Customized Training on Deign (CAD/CAM/CAE)

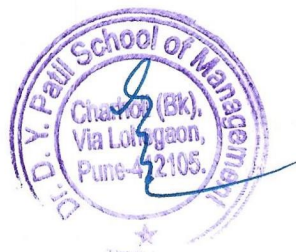
Note – Along with above all we are conducting “FACULTY DEVELOPMENT PROGRAMS”.

- We have conducted technical training for Indian Space Research Organization (ISRO).
- We have conducted the FDP For MSME Government of India.
- Under ATAL Scheme of AICTE, New Delhi conducted two FDP on AI and ML technology.
- Recently Conducted Customized IT Training for Ministry of Defence.

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5	Certificate Program in Data Analytics & Machine Learning
6	Artificial Intelligence
7	Certificate Course in IOT
8	Block Chain
9	Certificate Course in Cyber Security
10	Futuristic Mobility
11	Python
12	SQL
13	Cloud Computing (AWS Cloud, Microsoft Cloud, Google Cloud)
14	Machine Learning using Python
15	Mongo DB
16	Spark
17	Advanced Excel
18	Big Data Hadoop
19	Data Analytics using R Programming
20	Deep Learning using TensorFlow
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(9)



Memorandum of Understanding (MOU)

BETWEEN

DR D Y PATIL SCHOOL OF MANAGEMENT



AND



TAX AND ACCOUNTING SERVICES PVT. LTD.

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the First Week of July 2021 (01/07/2021)

BETWEEN

Matrix Tax And Accounting Services Pvt. Ltd, Registered Address: E-76, Bhosale Garden, Opp. Tiranga Hotel, Hadapsar, Pune – 411028 the **First Party** represented here in by its authorized signatory, **Partner Mr. Mahendra Sable**

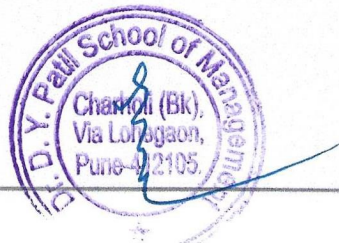
AND

Dr D Y Patil School of Management, Pune, Maharashtra, the **Second Party**, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as “**INSTITUTION**”, company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).

(**Matrix Tax And Accounting Services Pvt. Ltd and Dr D Y Patil School of Management** are hereinafter jointly referred to as - “**Parties**”)

WHEREAS:

A. **Matrix Tax And Accounting Services Pvt. Ltd** is keen to partner with your esteemed



educational institution in this unique and empowering journey. **Matrix Tax And Accounting Services Pvt. Ltd** proposes to conduct mobilization drive cum activities for the students of Management i.e., who are

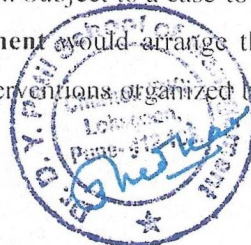
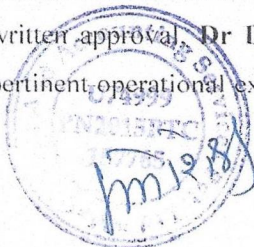
1. In final year of graduation &
2. Who has graduated from your institute.

- B. Both parties, **Matrix Tax And Accounting Services Pvt. Ltd & Dr D Y Patil School of Management**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C. The Parties intend to cooperate and focus their efforts on cooperation within the area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D. Both Parties, being legal entities in themselves, desire to sign this MOU to advance their mutual interest.
- E. The **Dr D Y Patil School of Management** is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields.**

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

1. Both Parties are united by common interests and objectives to empower youth / students, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Dr D Y Patil School of Management** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all non- confidential information that may be relevant to secure additional opportunities for one another. In case of exchange of confidential information being shared, the recipient(s) of such confidential information shall keep it protected like a reasonable and prudent man would for his own confidential information. Subject to a case-to-case basis prior written approval, **Dr D Y Patil School of Management** would arrange the logistics and pertinent operational expenses incurred for events/ interventions organized by **Dr D Y Patil**

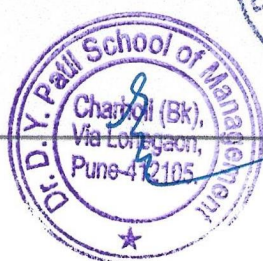


School of Management. It is recommended that **INSTITUTION** should use own infrastructure to reduce the operational expenses for any event (in-house) being hosted by **Dr D Y Patil School of Management.**

2. **Matrix Tax And Accounting Services Pvt. Ltd & Dr D Y Patil School of Management's** co-operation will facilitate effective utilization of the subject matter expertise of **Matrix Tax And Accounting Services Pvt. Ltd** and intellectual capabilities of students at **INSTITUTION**, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **Dr D Y Patil School of Management.**
3. The general terms of co-operation shall be governed by this MOU. Both Parties shall cooperate with each other and shall, as promptly as is reasonably and financially practical, and to encapsulate a case-to- case basis understanding of such financially practical cooperation enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MOU

1. The budding graduates from **Dr D Y Patil School of Management** could play a key role in technological up-gradation, innovation, and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs: Matrix Tax And Accounting Services Pvt. Ltd** to train the students of **Dr D Y Patil School of Management** on the employability skills, entrepreneurship, emerging technologies, life skills, methodologies, and soft skills to bridge the skill gap and make them industry ready.
3. **Internships and Placement support to Students: Matrix Tax And Accounting Services Pvt. Ltd** will help with Internship of students of the **Dr D Y Patil School of Management** Party, if required, as per AICTE internship Policy.
4. **Guest Lectures: Matrix Tax And Accounting Services Pvt. Ltd** to extend the necessary support to deliver guest lecturers to the Students, Faculty of the **Dr D Y Patil School of Management** on the technology trends emerging technologies, life skills, methodologies,



soft- skill and in house requirements.

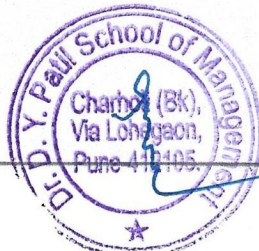
5. **Research and Development:** Both Parties may carry out the joint research activities in the field pertaining to the scope mentioned above.
6. **Strategy/Curriculum Design:** **Matrix Tax And Accounting Services Pvt. Ltd** to give valuable inputs or facilitate to the **Dr D Y Patil School of Management** in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
7. **Industrial Training:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the **Matrix Tax And Accounting Services Pvt. Ltd** to assist the Faculty and Students of the institution to involve in Industrial Training Programs for the **Dr D Y Patil School of Management**. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
8. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
9. The commercials and expenses, if any, will be subjective to the nature and scope of engagement, it will be dealt with separately.

CLAUSE 3 INTELLECTUAL PROPERTY

1. Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
2. **Both parties will respect each other's Privacy and IPR Policies** without any violation. In case of any violation of IPR, the MOU would be terminated immediately.

CLAUSE 4 VALIDITY

1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **1st July 2021 to 30th June 2023**, the **Matrix Tax And Accounting Services Pvt. Ltd, Dr D Y Patil School of Management** will take effective steps for implementation of this MOU. Any act on the part of **CAPACITY BUILDING & YOUTH EMPOWERMENT, the Matrix Tax And Accounting Services Pvt. Ltd** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as



an extension of this MOU.

- Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties must discharge their obligations.


CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

- Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the **Matrix Tax And Accounting Services Pvt. Ltd.** This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Pune.
- It is expressly agreed that **Matrix Tax And Accounting Services Pvt. Ltd and Dr D Y Patil School of Management** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.

AGREED BY:

First Party:

**MATRIX TAX AND ACCOUNTING
SERVICES PVT. LTD**

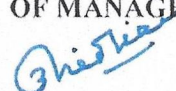

Mrs. Monali Kamathe
Authorised Signatory

First Party:

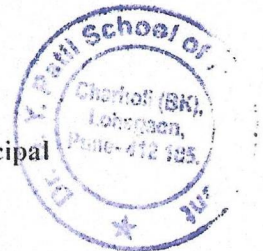


Second Party:

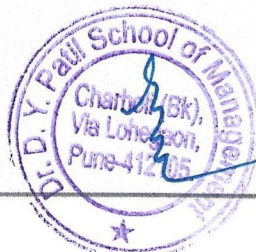
**DR D Y PATIL SCHOOL
OF MANAGEMENT**


Dr. E. B. Khedkar, Director/Principal
Authorised Signatory

Second Party:



MATRIX TAX AND ACCOUNTING SERVICES PVT. LTD	DR D Y PATIL SCHOOL OF MANAGEMENT
E-76, Bhosale Garden, Opp. Tiranga Hotel, Hadapsar, Pune – 411028	Dr D Y Patil Knowledge City, Charholi Bk., Via Lohegaon, Pune. 412105.
Mobile: +91- 9922968228	Tel: +91- 020-35037912 Mobile +91-9822621000
matrix.fci@gmail.com	khedkar@dypic.in
	https://dypsom.com/





Dr D Y Patil Educational Enterprises Charitable Trust's

Dr D Y PATIL SCHOOL OF MANAGEMENT

(Approved by AICTE, New Delhi Recognized by Govt. of Maharashtra, Affiliated to Savitribai Phule Pune University)

AISHE Code: C-48357

DTE Code: MB6189

SPPU PUN Code: IMMP015810

(Accredited by NAAC)

List of MOU during the year 2020-21

Sr. No.	Name of the institution / industry with whom the MoU / linkage is made, with contact details	Year of signing MoU / linkage	Duration of MoU / linkage Start Date – End Date	Nature of Collaborations	List the actual activities under each MOU/ Linkage and web -links year-wise
1	S B Bapat & Co.	01.04.2021	01.02.2021- 01.02.2023	Training, Internship & Placement	Training
2	Infistics	11.09.2020	11.09.2020- 10.09.2023	Training, Internship & Placement	Session on Industry skills Development



Memorandum of Understanding (MOU)

BETWEEN

DR D Y PATIL SCHOOL OF MANAGEMENT



AND

S. V. Bapat & Co.

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the First Week of April 2021 (01.04.2021)

BETWEEN

S. V. Bapat & Co., Office Address: Flat No. 03 , First Floor , Sagar Apartments, S No. 11/1A/3, Near Mehendale Garage, Behind Abhishek Veg Restaurant, Erandwane, Pune-411004 the **First Party** represented here in by its authorized signatory, **Partner Mr. Aashay Hulyalkar**

AND

Dr D Y Patil School of Management, Pune, Maharashtra, the **Second Party**, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as "INSTITUTION", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).

(**S.V. Bapat & Co** and **Dr D Y Patil School of Management** are hereinafter jointly referred to as - "Parties")

WHEREAS:

A. **S.V. Bapat & Co** is keen to partner with your esteemed educational institution in this



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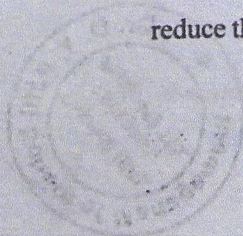
unique and empowering journey. **S.V. Bapat & Co** proposes to conduct mobilization drive cum activities for the students of Management i.e., who are

1. In final year of graduation &
 2. Who have graduated from your institute.
- B. Both parties, **S.V. Bapat & Co & Dr D Y Patil School of Management**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C. The Parties intend to cooperate and focus their efforts on cooperation within the area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D. Both Parties, being legal entities in themselves, desire to sign this MOU to advance their mutual interest.
- E. The **Dr D Y Patil School of Management** is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields.**

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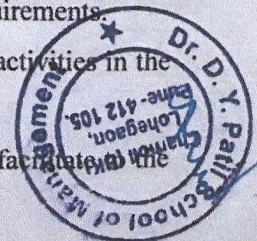


of Management.

2. **S.V. Bapat & Co and Dr D Y Patil School of Management's** co-operation will facilitate effective utilization of the subject matter expertise of **S.V. Bapat & Co** and intellectual capabilities of students at INSTITUTION, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **Dr D Y Patil School of Management.**
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2. **Skill Development Programs:** **S.V. Bapat & Co** to train the students of **Dr D Y Patil School of Management** on the employability skills, filing returns, tax knowledge, accounting knowledge, entrepreneurship, emerging technologies, life skills, methodologies, and soft skills to bridge the skill gap and make them industry ready.
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5. **Research and Development:** Both Parties may carry out the joint research activities in the field pertaining to the scope mentioned above.
6. **Strategy/Curriculum Design:** **S.V. Bapat & Co** to give valuable inputs or facilitate the

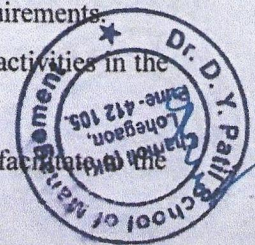
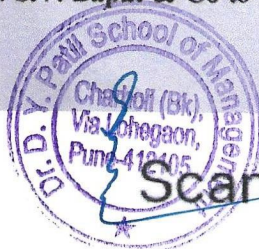


of Management.

2. **S.V. Bapat & Co and Dr D Y Patil School of Management's** co-operation will facilitate effective utilization of the subject matter expertise of **S.V. Bapat & Co** and intellectual capabilities of students at INSTITUTION, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **Dr D Y Patil School of Management.**
3. The general terms of co-operation shall be governed by this MOU. Both Parties shall cooperate with each other and shall, as promptly as is reasonably and financially practical, and to encapsulate a case-to- case basis understanding of such financially practical cooperation enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MOU

1. The budding graduates from **Dr D Y Patil School of Management** could play a key role in technological up-gradation, innovation, and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs:** **S.V. Bapat & Co** to train the students of **Dr D Y Patil School of Management** on the employability skills, filing returns, tax knowledge, accounting knowledge, entrepreneurship, emerging technologies, life skills, methodologies, and soft skills to bridge the skill gap and make them industry ready.
3. **Internships and Placement support to Students:** **S.V. Bapat & Co** will help with Internship of students of the **Dr D Y Patil School of Management** Party, if required, as per AICTE internship Policy.
4. **Guest Lectures:** **S.V. Bapat & Co** to extend the necessary support to deliver guest lecturers to the Students/Faculty of the **Dr D Y Patil School of Management** on the technology trends emerging technologies, life skills, methodologies, soft- skill and in house requirements.
5. **Research and Development:** Both Parties may carry out the joint research activities in the field pertaining to the scope mentioned above.
6. **Strategy/Curriculum Design:** **S.V. Bapat & Co** to give valuable inputs or facilitate the



Dr D Y Patil School of Management in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.

7. **Industrial Training:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the **S.V. Bapat & Co** to assist the Faculty and Students of the institution to involve in Industrial Training Programs for the **Dr D Y Patil School of Management**. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
8. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
9. The commercials and expenses, if any, will be subjective to the nature and scope of engagement, it will be dealt with separately.

CLAUSE 3 INTELLECTUAL PROPERTY

1. Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
2. **Both parties will respect each other's Privacy and IPR Policies** without any violation. In case of any violation of IPR, the MOU would be terminated immediately.

CLAUSE 4 VALIDITY

1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **01st February 2021 to 01st February 2023**, the **S.V. Bapat & Co, Dr D Y Patil School of Management** will take effective steps for implementation of this MOU. Any act on the part of **SKILL DEVELOPMENT, CAPACITY BUILDING & YOUTH EMPOWERMENT**, the **S.V. Bapat & Co.** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.
2. Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties must discharge their obligations.

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

1. Any divergence or difference derived from the interpretation or application of the MOU shall



be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at Office of the S.V. Bapat & Co. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Pune.

2. It is expressly agreed that S.V. Bapat & Co. and Dr D Y Patil School of Management are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.

AGREED BY:

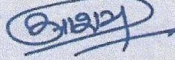
First Party:

S.V. BAPAT & CO

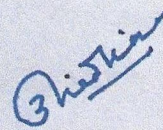
Second Party:

DR D Y PATIL SCHOOL OF MANAGEMENT

For S.V. Bapat & Co.
Chartered Accountants


Partner

CA AASHAY HULYALKAR
Authorised Signatory



Dr. E. B. Khedkar, Director/Principal
Authorised Signatory



First Party:

Second Party:

S.V. BAPAT & CO	DR D Y PATIL SCHOOL OF MANAGEMENT
Flat No. 03 , First Floor , Sagar Apartments,S No. 11/1A/3,Near Mehendale Garage,Behind Abhishek Veg Restaurant, Erandwane, Pune-411004	Dr D Y Patil Knowledge City, Charholi Bk., Via Lohegaon, Pune. 412105.
Mobile: 9767212845	Tel: +91- 020-35037912 Mobile +91-9822621000
svbapatandco@gmail.com	khedkar@dypic.in
	https://dypsom.com/



Memorandum of Understanding (MOU)

BETWEEN



AND

DR D Y PATIL SCHOOL OF MANAGEMENT



This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the first Week of September 2020 (10/09/2020)

BETWEEN

Infistics Solutions Pvt. Ltd, Registered Address: A-31, Lane No. 9, Satyapuram, Phursungi, Pune 412308 the **First Party** represented here in by its authorized signatory, **Partner Mr. Ajay Dhane**.

AND

Dr D Y Patil School of Management, Pune, Maharashtra, the **Second Party**, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as "INSTITUTION", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).

(**Infistics Solutions Pvt. Ltd** and **Dr D Y Patil School of Management** are hereinafter jointly referred to as - "Parties")

A handwritten signature in blue ink is written over a circular blue stamp. The stamp contains the text "Infistics Solutions Pvt. Ltd" around the top edge and "Pune" in the center.

A circular blue stamp for Dr. D. Y. Patil School of Management. The text around the border reads "Dr. D. Y. Patil School of Management". Inside the circle, it says "Chambur (Bk) Via Lohajhon, Pune-412105". A handwritten signature in blue ink is written across the stamp.

A circular blue stamp for Dr. D. Y. Patil School of Management. The text around the border reads "Dr. D. Y. Patil School of Management". Inside the circle, it says "Chambur (Bk) Pune-412105". A handwritten signature in blue ink is written across the stamp.

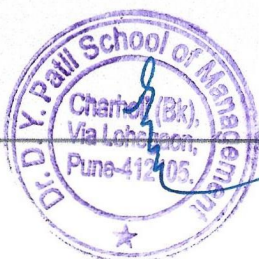
WHEREAS:

- A. **Infistics Solutions Pvt. Ltd** is keen to partner with your esteemed educational institution in this unique and empowering journey. **Infistics Solutions Pvt. Ltd** proposes to conduct mobilization drive cum activities for the students of Management i.e., who are
1. In final year of graduation &
 2. Who has graduated from your institute.
- B. Both parties, **Infistics Solutions Pvt. Ltd & Dr D Y Patil School of Management**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C. The Parties intend to cooperate and focus their efforts on cooperation within the area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D. Both Parties, being legal entities in themselves, desire to sign this MOU to advance their mutual interest.
- E. The **Dr D Y Patil School of Management** is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields.**

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

1. Both Parties are united by common interests and objectives to empower youth / students, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Dr D Y Patil School of Management** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all non- confidential information that may be relevant to secure additional opportunities for one another. In case of exchange of confidential information being shared, the recipient(s) of such confidential information shall keep it protected like a reasonable and prudent man would for his own confidential information. Subject to a case-to-case basis prior






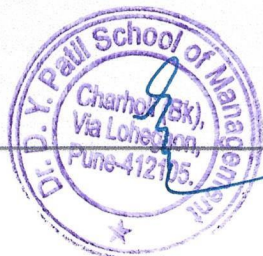
written approval, **Dr D Y Patil School of Management** would arrange the logistics and pertinent operational expenses incurred for events/ interventions organized by **Dr D Y Patil School of Management**. It is recommended that **INSTITUTION** should use own infrastructure to reduce the operational expenses for any event (in-house) being hosted by **Dr D Y Patil School of Management**.


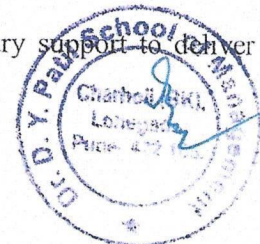
2. **Infistics Solutions Pvt. Ltd & Dr D Y Patil School of Management's** co-operation will facilitate effective utilization of the subject matter expertise of **Infistics Solutions Pvt. Ltd** and intellectual capabilities of students at **INSTITUTION**, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **Dr D Y Patil School of Management**.
3. The general terms of co-operation shall be governed by this MOU. Both Parties shall cooperate with each other and shall, as promptly as is reasonably and financially practical, and to encapsulate a case-to- case basis understanding of such financially practical cooperation enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MOU

1. The budding graduates from **Dr D Y Patil School of Management** could play a key role in technological up-gradation, innovation, and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs: Infistics Solutions Pvt. Ltd** to train the students of **Dr D Y Patil School of Management** on the employability skills, entrepreneurship, emerging technologies, life skills, methodologies, and soft skills to bridge the skill gap and make them industry ready.
3. **Internships and Placement support to Students: Infistics Solutions Pvt. Ltd** will help with Internship of students of the **Dr D Y Patil School of Management** Party, if required, as per AICTE internship Policy.
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guest lecturers to the Students/Faculty of the **Dr D Y Patil School of Management** on the technology trends emerging technologies, life skills, methodologies, soft- skill and in house requirements.

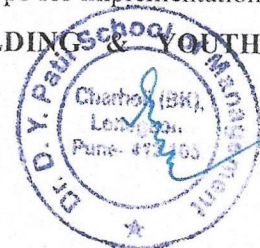
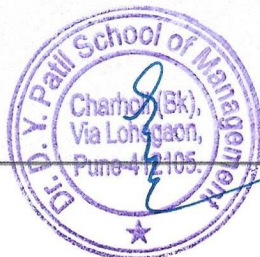
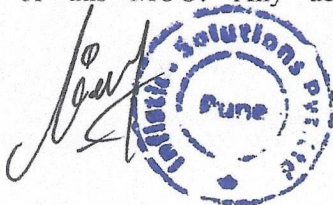
5. **Research and Development:** Both Parties may carry out the joint research activities in the field pertaining to the scope mentioned above.
6. **Strategy/Curriculum Design: Infistics Solutions Pvt. Ltd** to give valuable inputs or facilitate to the **Dr D Y Patil School of Management** in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
7. **Industrial Training:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the **Infistics Solutions Pvt. Ltd** to assist the Faculty and Students of the institution to involve in Industrial Training Programs for the **Dr D Y Patil School of Management**. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
8. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
9. The commercials and expenses, if any, will be subjective to the nature and scope of engagement, it will be dealt with separately.

CLAUSE 3 INTELLECTUAL PROPERTY

1. Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
2. **Both parties will respect each other's Privacy and IPR Policies** without any violation. In case of any violation of IPR, the MOU would be terminated immediately.

CLAUSE 4 VALIDITY

1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **11 September 2020 to 10th September 2023**, the **Infistics Solutions Pvt. Ltd. , Dr D Y Patil School of Management** will take effective steps for implementation of this MOU. Any act on the part of **CAPACITY BUILDING & YOUTH**



EMPOWERMENT, the **Infistics Solutions Pvt. Ltd.** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.

- Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties must discharge their obligations.

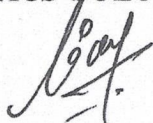
CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

- Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the **Infistics Solutions Pvt. Ltd.** This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Pune.
- It is expressly agreed that **Infistics Solutions Pvt. Ltd. and Dr D Y Patil School of Management** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.

AGREED BY:

First Party:

INFISTICS SOLUTIONS PVT. LTD.



Mrs. Ajay Dhane
Authorised Signatory



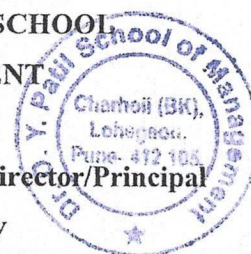
First Party:

Second Party:

**DR D Y PATIL SCHOOL
OF MANAGEMENT**



Dr. E. B. Khedkar, Director/Principal
Authorised Signatory



Second Party:

INFISTICS SOLUTIONS PVT. LTD.	DR D Y PATIL SCHOOL OF MANAGEMENT
A-31, Lane No. 9, Satyapuram, Phursungi, Pune 412308	Dr D Y Patil Knowledge City, Charholi Bk., Via Lohegaon, Pune. 412105.
Mobile: +91- 9922995623	Tel: +91- 020-35037912 Mobile +91-9822621000
Ajay@infistics.com	khedkar@dypic.in
	https://dypsom.com/





Dr D Y Patil Educational Enterprises Charitable Trust's

Dr D Y PATIL SCHOOL OF MANAGEMENT

(Approved by AICTE, New Delhi Recognized by Govt. of Maharashtra, Affiliated to Savitribai Phule Pune University)

AISHE Code: C-48357

DTE Code: MB6189

SPPU PUN Code: IMMP015810

(Accredited by NAAC)

List of MOU during the year 2019-20

Sr. No.	Name of the institution / industry with whom the MoU / linkage is made, with contact details	Year of signing MoU / linkage	Duration of MoU / linkage Start Date –End Date	Activities Done	Activities Done
1	UOEC Consultants (OPC) Pvt Ltd	01.09.2019	01.09.2019-01.09.2020	Training, Internship & Placement	Training
2	Technospark Software services	01.07.2019	01.07.2019-30.06.2024	Training, Internship & Placement	Soft Skill Training





UOEC CONSULTANTS (OPC) PVT LTD

Memorandum of Understanding

This binding memorandum of Understanding Hereinafter "Memorandum" or "MOU" is dated 1st September 2019 and is entered

BETWEEN

UOEC Consultants OPC PVT LTD (referred to as UNIABROAD) Office located at 165/A, Sahukar Chenniah Road, TK Layout, Karnataka, Mysuru- 570022, India (Hereinafter referred to as "First party" which expression shall mean and include its legal heirs, administrators and permitted assigns),

AND

Dr. D. Y. Patil School of Management, affiliated to the Savitribai Phule Pune University, Dr. D. Y. Patil Knowledge City, S. No. 136, Charholi (Bk), Via Lohegaon, Tal - Haveli, Pune. 412105, India (Hereinafter referred to as "Second party" which expression shall mean and include its legal heirs, administrators and permitted assigns),

(Referred to herein as "Parties" or individually as "Party")

WHEREAS

- A. The parties are interested in working together in connection with the purpose which is described in this memorandum.
- B. This memorandum sets out the initial relationship with the Parties as well as the respective rights and responsibilities of each Party.
- C. Each Party respectively is expected to act in good faith in accordance with the Memorandum

NOW THEREFORE IN CONSIDERATION OF the premises and the mutual covenants set forth herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties here to covenant and agree as follows:

(1) PROJECT AND PURPOSE

The parties intend to investigate the prospects of working together and/or to actually work together, on a project which will be referred to as "UNIABROAD CELL"



CORPORATE OFFICE

NO. 165 and 165/A, Gangothri Layout Mysore, Karnataka, India, 570023

Email: Info@uniabroad.co.in

UOEC CONSULTANTS (OPC) PVT LTD

(2) Purpose

This MOU will help UNIABROAD in association with Dr. D. Y. Patil School of Management, to create awareness in all students thereby recruiting them to UNIABROAD's partnered universities abroad.

(a) Within the agreement, UNIABROAD (UOEC Consultants OPC PVT LTD) agrees to:

- Display our Partnered Universities in Clients College.
- Provide updated information about Study abroad destination, immigration, courses, scholarship, and pre-requisites exams to staff & students of Dr. D. Y. Patil School of Management.
- Provide support from career counselling, University Course selection, application procedure, complete documentation, admission guidance, financial aid, interview preparation, visa assistance, departure assistance, post-arrival assistance & post-admission support with no service fee to Dr. D. Y. Patil School of Management.
- UNIABROAD agrees to refund the Security deposit which is INR 3000 (The reason to collect security deposit is to make sure the student is genuinely interested and is looking to study abroad) after student visa application within 30 days into the student's account. The security deposit will be collected only with the student's evincing interest.
- UNIABROAD agrees to get guest faculties on availability from Partnered Universities abroad based on the request from Dr. D. Y. Patil School of Management.
- UNIABROAD agrees to provide 360-degree support for Dr. D. Y. Patil School of Management students' study abroad journey with dedicated Counselors.
- UNIABROAD agrees to provide a software web application for Dr. D. Y. Patil School of Management where they can track the number of students registered or interested in studying abroad.
- UNIABROAD agrees to provide marketing materials like enquiry forms, brochures, flyers, standees to Dr. D. Y. Patil School of Management with Zero Cost.
- UNIABROAD agrees to provide Training for Dr. D. Y. Patil School of Management Staff at no cost.

(b) Within the agreement, Dr. D. Y. Patil School of Management agrees to:

- Promote UNIABROAD as study abroad advisors to the students in Dr. D. Y. Patil School of Management.



CORPORATE OFFICE

NO. 165 and 165/A, Gangothri Layout Mysore, Karnataka, India, 570023

Email: Info@uniabroad.co.in

UOEC CONSULTANTS (OPC) PVT LTD

- Dr. D. Y. Patil School of Management agrees with UNIABROAD to provide one or more Webinar Sessions in every academic year for final year students based on the availability in academic calendar.
- Dr. D. Y. Patil School of Management agrees to provide a designated time slot at the help desk, on pre-agreed dates, for a UNIABROAD staff member to offer counseling services to students seeking education abroad. This service will be provided free of charge, utilizing a space provided by Dr. D. Y. Patil School of Management. Please note:
 1. UNIABROAD will not guarantee admission to foreign universities i.e., we will act as study abroad advisors. Getting admission into universities abroad depends on Students' credibility.
 2. UNIABROAD will not charge any service fees from students for university admission. Only a refundable security deposit of INR 3000 will be collected and refunded after the students get the visa to fly. The whole process of refund may take up to month.
 3. UNIABROAD will not take any money from students on behalf of the University as tuition fees transfers, forex, etc.
 4. UNIABROAD agrees to provide 100% accurate information to students of Dr. D. Y. Patil School of Management.

(3) Reporting

Once a year, in the month of May, the whole process shall be reviewed by UNIABROAD's Relationship Manager.

(4) Indemnification

Either party agrees to indemnify, defend, and protect the company against all legal actions and costs of every kind pertaining to any violation of the law about all the matters mentioned in this MOU.

(5) Amendments

Any change, alteration, amendment or modification to this MOU must be in writing and signed by authorized representatives of both parties.

(6) Duration

This MOU shall become effective upon signature by the authorized officials from Dr. D. Y. Patil School of Management and is valid for 1 years from the date of signing the MOU unless modified or terminated by either one of the partners by mutual consent.



CORPORATE OFFICE

NO. 165 and 165/A, Gangothri Layout Mysore, Karnataka, India, 570023

Email: info@uniabroad.co.in

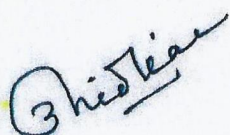
UOEC CONSULTANTS (OPC) PVT LTD

(7) Term and Termination

This MOU shall commence upon signing by both the parties and continue for a standard duration until either party terminates this agreement in writing. In any case of termination issue, both parties hold the authority to cancel this agreement by conducting a mutual discussion with the board of directors and by giving a month's notice in writing. Upon such termination, the agent shall cease marketing and offering service or information and shall waive any rights to continue sharing, with any third party of the UNIABROAD's confidential information.


(Signature) 

(Mr. Vikas Muralidhara, Founder and CEO- UNIABROAD)


(Signature) 

(Dr. Eknath Balu Khedkar, Director, Dr. D. Y. Patil School of Management)

CORPORATE OFFICE

NO. 165 and 165/A, Gangothri Layout Mysore, Karnataka, India, 570023

Email: Info@uniabroad.co.in

MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN



**Dr. D.Y. PATIL GROUP OF INSTITUTIONS
Dr. D. Y. PATIL SCHOOL OF MANAGEMENT
AND**



Technospark Software Services



**MORANDUM OF UNDERSTANDING (MOU)
BETWEEN**

Dr. D.Y. Patil GROUP OF INSTITUTIONS

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



AND

Technospark Software Services



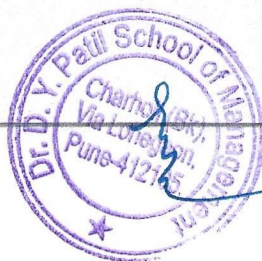
This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the First Day of July 2019 (01/07/2019)

BETWEEN

Technospark Software Services, a company formed under the Companies Act, 2013, with its registered address 13-A, 3rd Floor, B-Wing, M.B. Classic, Chinchwad Station, Pune -, Dist, Pune – 411019 the **First Party** represented here in by its authorized signatory, **CEO and Founder Mr. Yogesh Varma.**

AND

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT, Maharashtra, the Second Party, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as "**INSTITUTION**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).



(**TECHNOPARK SOFTWARE SERVICES and INSTITUTION** are hereinafter jointly referred to as - "**Parties**")

WHEREAS:

- A) **Technospark Software Services** is keen to partner with your esteemed educational institution in this unique and empowering journey.
Technospark Software Services proposes to conduct mobilization drive cum activities for the students of MCA and MBA, i.e., who are 1) In final year of graduation & 2) who have graduated from your college.
- B) Both parties, **Technospark Software Services & INSTITUTION**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest;
- E) The **INSTITUTION** is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields**

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SETFORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

- 1. Both Parties are united by common interests and objectives to empower youth / students, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institutions** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all non- confidential information that may be relevant to secure

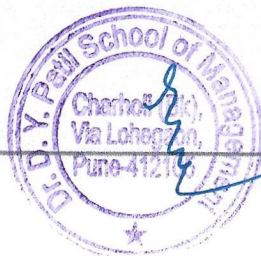


additional opportunities for one another. In case of exchange of confidential information being shared, the recipient(s) of such confidential information shall keep it protected like a reasonable and prudent man would for his own confidential information. Subject to a case-to-case basis prior written approval, **INSTITUTION** would arrange the logistics and pertinent operational expenses incurred for events/ interventions organized by **INSTITUTION**. It is recommended that **INSTITUTION** should use own infrastructure to reduce the operational expenses for any event (in-house) being hosted by **INSTITUTION**.

2. **Technospark Software Services & INSTITUTION's** co-operation will facilitate effective utilization of the subject matter expertise of **Technospark Software Services** and intellectual capabilities of students at **INSTITUTION**, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **INSTITUTION**.
3. The general terms of co-operation shall be governed by this MOU. Both Parties shall cooperate with each other and shall, as promptly as is reasonably and Financially practical, and in order to encapsulate a case-to- case basis understanding of such financially practical cooperation enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties onthe subject matter hereof.

CLAUSE 2 SCOPE OF THE MoU

1. The budding graduates from **INSTITUTION** could play a key role in technological up-gradation, innovation and competitiveness of the industry.Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs: TECHNOSPARK SOFTWARE SERVICES** to train



the students of **INSTITUTION** on the employability skills, entrepreneurship, emerging technologies, life skills, methodologies and soft-skills in order to bridge the skill gap and make them industry ready.

3. **Internships and Placement support to Students: Technospark Software Services** will help with Internship of students of the **INSTITUTION** Party, if required, as per AICTE internship Policy.

4. **Faculty Development Programs: Technospark Software Services** to train the Faculties of **INSTITUTION** for imparting industrial exposure/ training as per the Industrial requirement considering the National Occupational Standards in concerned sector, if available.

5. **Guest Lectures: Technospark Software Services** to extend the necessary support to deliver guest lecturers to the Students/Faculty of the **INSTITUTION** on the technology trends emerging technologies, life skills, methodologies, soft- skill and in house requirements.

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7. **Strategy/Curriculum Design: Technospark Software Services** to give valuable inputs or facilitate to the **INSTITUTION** in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.

8. **Industrial Training:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the **Technospark Software Services** to assist the Faculty and Students of the institution to involve in Industrial Training Programs for the **INSTITUTION**. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.

9. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein

10. The commercials and expenses, if any, will be subjective to the nature and scope of engagement, it will be dealt separately.



CLAUSE 3 INTELLECTUAL PROPERTY

1. Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
2. **Both parties will respect each other's Privacy and IPR Policies** without any violation. In case of any violation of IPR, the MoU would be terminated immediately.

CLAUSE 4 VALIDITY

1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **1st July 2019 to 30th June 2024**, the **Technospark Software Services, INSTITUTION** will take effective steps for implementation of this MOU. Any act on the part of **CAPACITY BUILDING & YOUTH EMPOWERMENT PARTNER, the Technospark Software Services** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.
2. Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

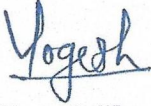
1. Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the **Technospark Software Services**. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Kolhapur/Pune.
2. It is expressly agreed that **Technopark Software Services and INSTITUTION** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.



AGREED BY:

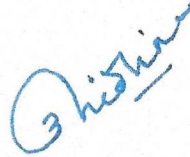
First Party:
TECHNOPARK SOFTWARE SERVICES

Second Party:
Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



Mr. Yogesh Varma
Authorised Signatory (Name & Sign)

Technopark Software Services
Chinchwad, Pune - 411019

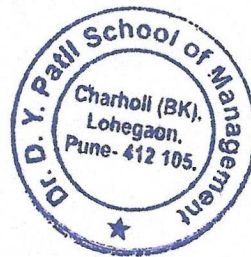


Dr. E. B. Khedkar, Director/Principal
Authorised Signatory (Name & Sign)

First Party:

Second Party:

TECHNOPARK SOFTWARE SERVICES	Dr. D. Y. PATIL SCHOOL OF MANAGEMENT
13-A, 3rd Floor, B-Wing, M.B. Classic, Chinchwad Station, Pune -, Dist, Pune - 411019	Maharashtra (IND)
Tel: +91- 020-46771436	Tel: +91- 020-35037912 Mobile +91-9822621000
Email: info@technoparksoftware.com	Khedkar@dypic.in
Site: www.technoparksoftware.com	https://www.adypu.edu.in/





Dr D Y Patil Educational Enterprises Charitable Trust's

Dr D Y PATIL SCHOOL OF MANAGEMENT

(Approved by AICTE, New Delhi Recognized by Govt. of Maharashtra, Affiliated to Savitribai Phule Pune University)

AISHE Code: C-48357

DTE Code: MB6189

SPPU PUN Code: IMMP015810

(Accredited by NAAC)

List of MOU during the year 2018-19

Sr. No.	Name of the institution / industry with whom the MoU / linkage is made, with contact details	Year of signing MoU / linkage	Duration of MoU / linkage Start Date – End Date	Nature of Collaboration	Activities Done
1	Global Thought Infotech	01.02.2019	01.03.2019-29.02.2024	Training, Internship & placement	Training
2	Success Vision Infotech	01.02.2019	01.02.2019-31.12.2024	Training, Internship & placement	Soft Skill Training
3	SL Soft Infotech	02.01.2019	02.01.2019-31.12.2024	Training, Internship & placement	Group Discussion & Personal Interview
4	Techno Wings Inc	04.12.2018	04.12.2018-30.11.2024	Training, Internship & placement	Online session on Business Analytics- Career Guidance
5	Matrix –Tax & Accounting Services	03.07.2018	03.07.2018-02.07.2020	Training, Internship & placement	Practical Training
6	Infistics	05.08.2018	05.08.2018-04.08.2020	Training, Internship & placement	Soft Skills Training



**MORANDUM OF UNDERSTANDING (MOU)
BETWEEN**

Dr. D.Y. Patil GROUP OF INSTITUTIONS

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



AND

Global Thought Infotech



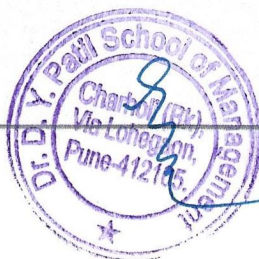
This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the First Day of March 2019 (01/03/2019)

BETWEEN

Global Thought Infotech, a company formed under the Companies Act, 2013, with its registered address 3rd floor, Near Navle Bridge, beside Navle Hospital, Narhe, Pune-411041 the **First Party** represented here in by its authorized signatory, **CEO Mr. Kiran Sharma**.

AND

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT, Maharashtra, the Second Party, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as "**INSTITUTION**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).

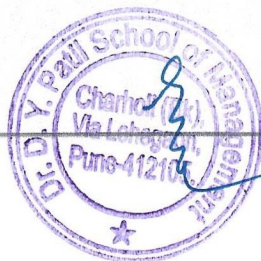


information being shared, the recipient(s) of such confidential information shall keep it protected like a reasonable and prudent man would for his own confidential information. Subject to a case-to-case basis prior written approval, **INSTITUTION** would arrange the logistics and pertinent operational expenses incurred for events/ interventions organized by **INSTITUTION**. It is recommended that **the INSTITUTION** should use its own infrastructure to reduce the operational expenses for any event (in-house) being hosted by **INSTITUTION**.

2. **Global Thought Infotech & INSTITUTION's** co-operation will facilitate effective utilization of the subject matter expertise of **Global Thought Infotech** and intellectual capabilities of students at **INSTITUTION**, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **INSTITUTION**.
3. The general terms of co-operation shall be governed by this MOU. Both Parties shall cooperate with each other and shall, as promptly as is reasonably and financially practical, and to encapsulate a case-to- case basis understanding of such financially practical cooperation enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MoU

1. The budding graduates from **INSTITUTION** could play a key role in technological up-gradation, innovation, and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs: Global Thought Infotech** to train the students of **INSTITUTION** on the employability skills, entrepreneurship, emerging technologies, life skills, methodologies, and soft skills in order to bridge the skill gap and make them industry ready.



3. **Internships and Placement support to Students:** Global Thought Infotech will help with Internship of students of the INSTITUTION Party, if required, as per AICTE internship Policy.
4. **Faculty Development Programs:** Global Thought Infotech to train the Faculties of INSTITUTION for imparting industrial exposure/ training as per the Industrial requirement considering the National Occupational Standards in concerned sector, if available.
5. **Guest Lectures:** Global Thought Infotech to extend the necessary support to deliver guest lecturers to the Students/Faculty of the INSTITUTION on the technology trends emerging technologies, life skills, methodologies, soft- skill and in house requirements.
6. **Research and Development:** Both Parties may carry out joint research activities in the field pertaining to the scope mentioned above.
7. **Strategy/Curriculum Design:** Global Thought Infotech to give valuable inputs or facilitate to the INSTITUTION in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
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9. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
10. The commercials and expenses, if any, will be subjective to the nature and scope of engagement, it will be dealt with separately.



CLAUSE 3 INTELLECTUAL PROPERTY

1. Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

2. **Both parties will respect each other's Privacy and IPR Policies** without any violation. In case of any violation of IPR, the MoU would be terminated immediately.

CLAUSE 4 VALIDITY

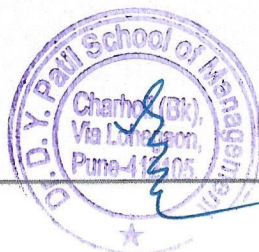
1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **1st March 2019 to 29th February 2024**, the **Global Thought Infotech, INSTITUTION**, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of **CAPACITY BUILDING & YOUTH EMPOWERMENT PARTNER**, the **Global Thought Infotech** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.

2. Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties must discharge their obligations.

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

1. Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the **Global Thought Infotech**. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Pune.

2. It is expressly agreed that **Global Thought Infotech and INSTITUTION** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.



AGREED BY:

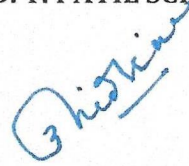
First Party:
GLOBAL THOUGHT INFOTECH

Second Party:
Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



Mr. Kiran Sharma
Authorised Signatory (Name & Sign)

Global Thought Infotech
Narhe, Pune - 411041

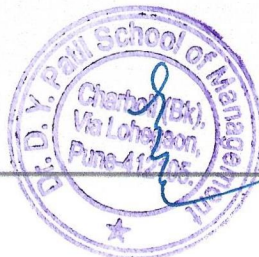
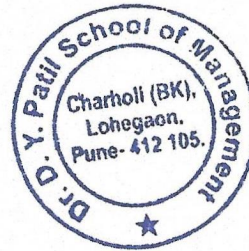


Dr. E. B. Khedkar, Director/Principal
Authorised Signatory (Name & Sign)

GLOBAL THOUGHT INFOTECH	Dr. D. Y. PATIL SCHOOL OF MANAGEMENT
3rd floor, Near Navle Bridge, beside Navle Hospital, Narhe, Pune-411041	Maharashtra (IND)
Tel: +91- 8897667 530	Tel: +91- 020-35037912 Mobile +91- 9822621000
Email: info@gtinfotech.com	Khedkar@dypic.in
Site: www.gtinfotech.com	https://www.adypu.edu.in/

First Party:

Second Party:



(Global Thought Infotech and INSTITUTION are hereinafter jointly referred to as - "Parties")

WHEREAS:

- A) **Global Thought Infotech** is keen to partner with your esteemed educational institution in this unique and empowering journey.
Global Thought Infotech proposes to conduct mobilization drive cum activities for the students of MCA i.e., who are 1) In final year of graduation & 2) who have graduated from your college.
- B) Both parties, **Global Thought Infotech & INSTITUTION**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intend to cooperate and focus their efforts on cooperation within area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest;
- E) The **INSTITUTION** is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields.**

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SETFORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

- 1. Both Parties are united by common interests and objectives to empower youth / students, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institutions** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all non- confidential information that may be relevant to secure additional opportunities for one another. In case of exchange of confidential



**MORANDUM OF UNDERSTANDING (MOU)
BETWEEN**

Dr. D.Y. Patil GROUP OF INSTITUTIONS

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



AND

Success Vision Softech



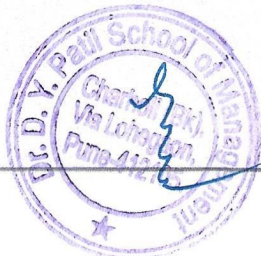
This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the First week of February 2019 (01/02/2019)

BETWEEN

Success Vision Softech, a company formed under the Companies Act, 2013, with its registered address Shop No. 39, Rajasa Enclave, Near Wonder City Main Gate Pune-411046 the **First Party** represented here in by its authorized signatory, **CEO Mr. Sachin Jadhav**.

AND

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT, Maharashtra, the Second Party, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as "**INSTITUTION**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).



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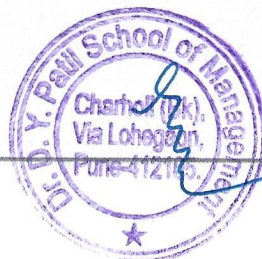
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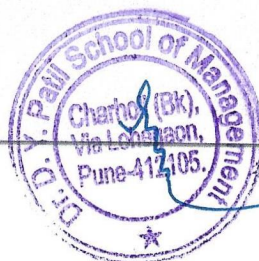
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CLAUSE 4 VALIDITY

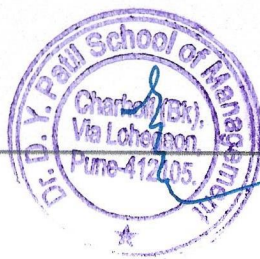
1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **1st February 2019 to 31st January 2024**, the **Success Vision Softech, INSTITUTION** will take effective steps for implementation of this MOU. Any act on the part of **CAPACITY BUILDING & YOUTH EMPOWERMENT PARTNER**, the **Success Vision Softech** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.

2. Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties must discharge their obligations.

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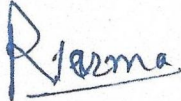
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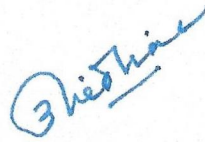
AGREED BY:

First Party:
SUCCESS VISION SOFTECH

Second Party:
Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



Mr. Raj Varma
Authorised Signatory (Name & Sign)



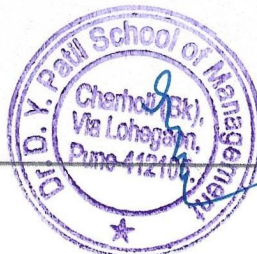
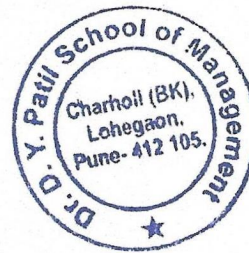
Dr. E. B. Khedkar, Director/Principal
Authorised Signatory (Name & Sign)

SUCCESS VISION SOFTECH
Shop.39 Rajasa Enclave
Katrai Pune-46

First Party:

Second Party:

SUCCESS VISION SOFTECH	Dr. D. Y. PATIL SCHOOL OF MANAGEMENT
Shop No. 39, Rajasa Enclave, Near Wonder City Main Gate Pune-411046	Maharashtra (IND)
Tel: +91- 8845345862	Tel: +91- 020-35037912 Mobile +91-9822621000
Email: successvisionsoftech@gmail.com	Khedkar@dypic.in
Site: www.svsoftech.in	https://www.adypu.edu.in/



**MORANDUM OF UNDERSTANDING (MOU)
BETWEEN**

Dr. D.Y. Patil GROUP OF INSTITUTIONS

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



AND

SLSoft Infotech



This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the Second Day of January 2019 (02/01/2019)

BETWEEN

SLSoft Infotech is a company formed under the Companies Act, 2013, with its registered address Shop No. 39, Rajasa Enclave, Near Wonder City Main Gate Pune-411046 the **First Party** represented here in by its authorized signatory, **CEO Mrs. Nisha Gupta**.

AND

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT, Maharashtra, the Second Party, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as "INSTITUTION", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).



(SLSOFT Infotech and INSTITUTION are hereinafter jointly referred to as - "Parties")

WHEREAS:

- A) SLSOFT Infotech is keen to partner with your esteemed educational institution in this unique and empowering journey.
SLSOFT Infotech proposes to conduct mobilization drive cum activities for the students of MCA i.e., who are 1) In final year of graduation & 2) who have graduated from your college.
- B) Both parties, SLSOFT Infotech & INSTITUTION, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intend to cooperate and focus their efforts on cooperation within the area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D) Both Parties, being legal entities in themselves, desire to sign this MOU to advance their mutual interest.
- E) The INSTITUTION is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields.**

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

- 1. Both Parties are united by common interests and objectives to empower youth / students, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institutions** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all non- confidential information that may be relevant to secure



additional opportunities for one another. In case of exchange of confidential information being shared, the recipient(s) of such confidential information shall keep it protected like a reasonable and prudent man would for his own confidential information. Subject to a case-to-case basis prior written approval, **INSTITUTION** would arrange the logistics and pertinent operational expenses incurred for events/ interventions organized by **INSTITUTION**. It is recommended that **the INSTITUTION** should use its own infrastructure to reduce the operational expenses for any event (in-house) being hosted by **INSTITUTION**.

2. **SLSoft Infotech & INSTITUTION's** co-operation will facilitate effective utilization of the subject matter expertise of **SLSoft Infotech** and intellectual capabilities of students at **INSTITUTION**, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **INSTITUTION**.
3. The general terms of co-operation shall be governed by this MOU. Both Parties shall cooperate with each other and shall, as promptly as is reasonably and financially practical, and to encapsulate a case-to- case basis understanding of such financially practical cooperation enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MoU

1. The budding graduates from **INSTITUTION** could play a key role in technological up-gradation, innovation, and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs:** **SLSoft Infotech** to train the students of **INSTITUTION** on employability skills, entrepreneurship, emerging technologies, life skills, methodologies and soft-skills in order to bridge the skill gap and make them industry ready.



3. **Internships and Placement support to Students:** SLSoft Infotech will help with Internship of students of the INSTITUTION Party, if required, as per AICTE internship Policy.
4. **Faculty Development Programs:** SLSoft Infotech to train the Faculties of INSTITUTION for imparting industrial exposure/ training as per the Industrial requirement considering the National Occupational Standards in concerned sector, if available.
5. **Guest Lectures:** SLSoft Infotech to extend the necessary support to deliver guest lecturers to the Students/Faculty of the INSTITUTION on the technology trends emerging technologies, life skills, methodologies, soft- skill and in house requirements.
6. **Research and Development:** Both Parties may carry out joint research activities in the field pertaining to the scope mentioned above.
7. **Strategy/Curriculum Design:** SLSoft Infotech to give valuable inputs or facilitate to the INSTITUTION in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
8. **Industrial Training:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the SLSoft Infotech to assist the Faculty and Students of the institution to involve in Industrial Training Programs for the INSTITUTION. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
9. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
10. The commercials and expenses, if any, will be subjective to the nature and scope of engagement, it will be dealt with separately.



CLAUSE 3 INTELLECTUAL PROPERTY

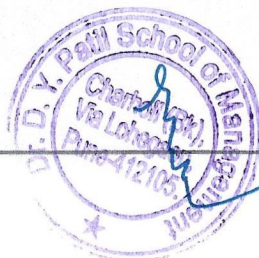
1. Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
2. **Both parties will respect each other's Privacy and IPR Policies** without any violation. In case of any violation of IPR, the MoU would be terminated immediately.

CLAUSE 4 VALIDITY

1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **2nd January 2019 to 31st December 2024**, the **SLSOFT Infotech, INSTITUTION** will take effective steps for implementation of this MOU. Any act on the part of **CAPACITY BUILDING & YOUTH EMPOWERMENT PARTNER**, the **SLSOFT Infotech** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.
2. Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties must discharge their obligations.

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

1. Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the **SLSOFT Infotech**. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Pune.
2. It is expressly agreed that **SLSOFT Infotech and INSTITUTION** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.



AGREED BY:

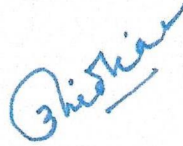
First Party:
SLSOFT INFOTECH



Mrs. Nisha Gupta
Authorised Signatory (Name & Sign)

SLSOFT Infotech
Sr. No-3/21, Shri Residency
Narhe, Pune - 41

Second Party:
Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



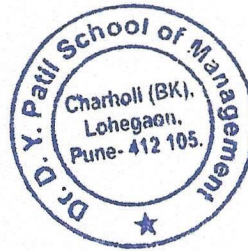
Dr. E. B. Khedkar, Director/Principal
Authorised Signatory (Name & Sign)

SLSOFT INFOTECH	Dr. D. Y. PATIL SCHOOL OF MANAGEMENT
Shop No. 39, Rajasa Enclave, Near Wonder City Main Gate Pune-411046	Maharashtra (IND)
Tel: +91- 8845345862	Tel: +91- 020-35037912 Mobile +91-9822621000
Email: info@ssoftech.in	Khedkar@dypic.in
Site: www.ssoftech.in	https://www.adypu.edu.in/

First Party:



Second Party:



MORANDUM OF UNDERSTANDING (MOU)

BETWEEN

Dr. D.Y. Patil GROUP OF INSTITUTIONS

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT



AND

TechnoWings Inc



This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the Second week of December 2018 (04/12/2018)

BETWEEN

TechnoWings Inc, a company formed under the Companies Act, 2013, with its registered address Hardhik Residency, Right Bhusari Colony, Kothrud, Pune – 411038 the **First Party** represented here in by its authorized signatory, **CEO Mr. Rakesh Sharma**.

AND

Dr. D. Y. PATIL SCHOOL OF MANAGEMENT, Maharashtra, the Second Party, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as "INSTITUTION", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).



(TechnoWings Inc and INSTITUTION are hereinafter jointly referred to as - "Parties")

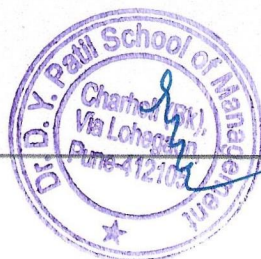
WHEREAS:

- A) **TechnoWings Inc** is keen to partner with your esteemed educational institution in this unique and empowering journey.
TechnoWings Inc proposes to conduct mobilization drive cum activities for the students of MCA and MBA, i.e., who are 1) In final year of graduation & 2) who have graduated from your college.
- B) Both parties, **TechnoWings Inc & INSTITUTION**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D) Both Parties, being legal entities in themselves, desire to sign this MOU for advancing their mutual interest.
- E) The **INSTITUTION** is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields.**

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SETFORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

- 1. Both Parties are united by common interests and objectives to empower youth / students, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institutions** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all non- confidential information that may be relevant to secure additional opportunities for one another. In case of exchange of confidential information being shared, the recipient(s) of such confidential information shall keep it protected like a reasonable and prudent man would for his own confidential

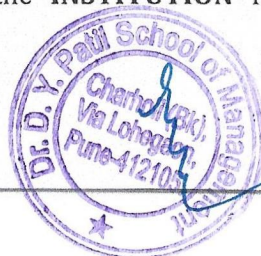


information. Subject to a case-to-case basis prior written approval, **INSTITUTION** would arrange the logistics and pertinent operational expenses incurred for events/ interventions organized by **INSTITUTION**. It is recommended that **the INSTITUTION** should use own infrastructure to reduce the operational expenses for any event (in-house) being hosted by **INSTITUTION**.

2. **TechnoWings Inc & INSTITUTION's** co-operation will facilitate effective utilization of the subject matter expertise of **TechnoWings Inc** and intellectual capabilities of students at **INSTITUTION**, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **INSTITUTION**.
3. The general terms of co-operation shall be governed by this MOU. Both Parties shall cooperate with each other and shall, as promptly as is reasonably and financially practical, and to encapsulate a case-to- case basis understanding of such financially practical cooperation enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MoU

1. The budding graduates from **INSTITUTION** could play a key role in technological up-gradation, innovation, and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs: TechnoWings Inc** to train the students of **INSTITUTION** on employability skills, entrepreneurship, emerging technologies, life skills, methodologies and soft-skills in order to bridge the skill gap and make them industry ready.
3. **Internships and Placement support to Students: TechnoWings Inc** will help with Internship of students of the **INSTITUTION** Party, if required, as per AICTE



internship Policy.

4. **Faculty Development Programs: TechnoWings Inc** to train the Faculties of INSTITUTION for imparting industrial exposure/ training as per the Industrial requirement considering the National Occupational Standards in concerned sector, if available.
5. **Guest Lectures: TechnoWings Inc** to extend the necessary support to deliver guest lecturers to the Students/Faculty of the INSTITUTION on the technology trends emerging technologies, life skills, methodologies, soft- skill and in house requirements.
6. **Research and Development:** Both Parties may carry out joint research activities in the field pertaining to the scope mentioned above.
7. **Strategy/Curriculum Design: TechnoWings Inc** to give valuable inputs or facilitate to the INSTITUTION in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
8. **Industrial Training:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the **TechnoWings Inc** to assist the Faculty and Students of the institution to involve in Industrial Training Programs for the INSTITUTION. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
9. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
10. The commercials and expenses, if any, will be subjective to the nature and scope of engagement, it will be dealt separately.

CLAUSE 3 INTELLECTUAL PROPERTY

1. Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
2. **Both parties will respect each other's Privacy and IPR Policies** without any violation. In case of any violation of IPR, the MoU would be terminated immediately.

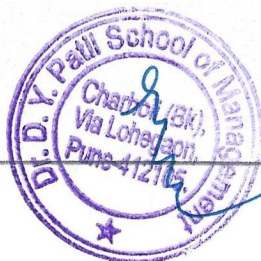


CLAUSE 4 VALIDITY

1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **4th December 2018 to 30th Nov 2024**, the **TechnoWings Inc, INSTITUTION** will take effective steps for implementation of this MOU. Any act on the part of **CAPACITY BUILDING & YOUTH EMPOWERMENT PARTNER, TechnoWings Inc** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.
2. Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties must discharge their obligations.

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

1. Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the **TechnoWings Inc**. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Kolhapur/Pune.
2. It is expressly agreed that **TechnoWings Inc and INSTITUTION** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.



AGREED BY:

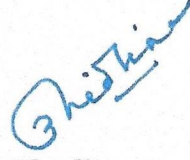
First Party:
TECHNOWINGS INC



Mr. Rakesh Sharma
Authorised Signatory (Name & Sign)

Techno Wings Inc
Kothrud, Pune -411038

Second Party:
Dr. D. Y. PATIL SCHOOL OF MANAGEMENT

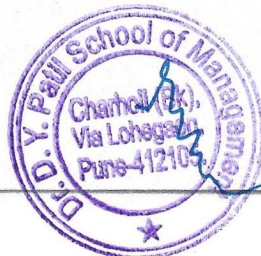
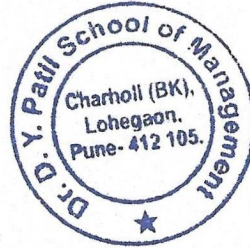
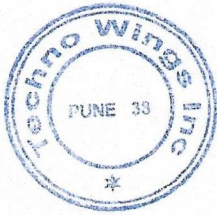


Dr. E. B. Khedkar, Director/Principal
Authorised Signatory (Name & Sign)

First Party:

Second Party:

TECHNOWINGS INC	Dr. D. Y. PATIL SCHOOL OF MANAGEMENT
Hardhik Residency, Right Bhusari Colony, Kothrud, Pune – 411038	Maharashtra (IND)
Tel: +91- 97667 53020	Tel: +91- 020-35037912 Mobile +91- 9822621000
<u>Email:</u> info@ technowingsinc.com	Khedkar@dypic.in
Site: www.technowingsinc.com	https://www.adypu.edu.in/



Memorandum of Understanding (MOU)

BETWEEN

DR D Y PATIL SCHOOL OF MANAGEMENT



AND



TAX AND ACCOUNTING SERVICES PVT. LTD.

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the First Week of July 2018 (03/07/2018)

BETWEEN

Matrix Tax And Accounting Services Pvt. Ltd, Registered Address: E-76, Bhosale Garden, Opp. Tiranga Hotel, Hadapsar, Pune – 411028 the **First Party** represented here in by its authorized signatory, **Partner Mr. Mahendra Sable**

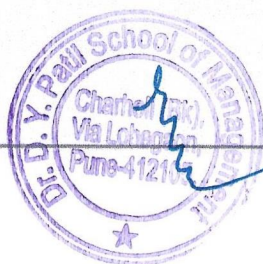
AND

Dr D Y Patil School of Management, Pune, Maharashtra, the **Second Party**, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar, Director** (herein after referred to as “**INSTITUTION**”, company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).

(**Matrix Tax And Accounting Services Pvt. Ltd and Dr D Y Patil School of Management** are hereinafter jointly referred to as - “**Parties**”)

WHEREAS:

A. **Matrix Tax And Accounting Services Pvt. Ltd** is keen to partner with your esteemed



educational institution in this unique and empowering journey. **Matrix Tax And Accounting Services Pvt. Ltd** proposes to conduct mobilization drive cum activities for the students of Management i.e., who are

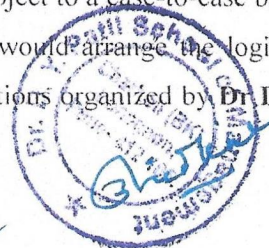
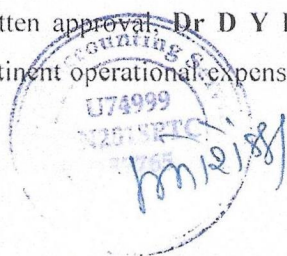
1. In final year of graduation &
2. Who has graduated from your institute.

- B. Both parties, **Matrix Tax And Accounting Services Pvt. Ltd & Dr D Y Patil School of Management**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C. The Parties intend to cooperate and focus their efforts on cooperation within the area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D. Both Parties, being legal entities in themselves, desire to sign this MOU to advance their mutual interest.
- E. The **Dr D Y Patil School of Management** is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields.**

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SETFORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

1. Both Parties are united by common interests and objectives to empower youth / students, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Dr D Y Patil School of Management** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all non- confidential information that may be relevant to secure additional opportunities for one another. In case of exchange of confidential information being shared, the recipient(s) of such confidential information shall keep it protected like a reasonable and prudent man would for his own confidential information. Subject to a case-to-case basis prior written approval, **Dr D Y Patil School of Management** would arrange the logistics and pertinent operational expenses incurred for events/ interventions organized by **Dr D Y Patil**

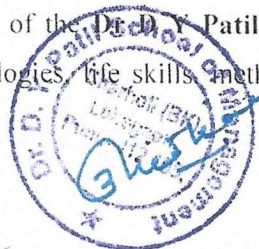
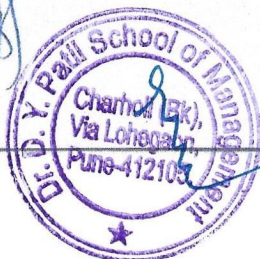
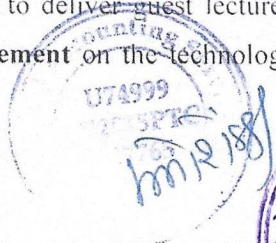


School of Management. It is recommended that **INSTITUTION** should use own infrastructure to reduce the operational expenses for any event (in-house) being hosted by **Dr D Y Patil School of Management.**

2. **Matrix Tax And Accounting Services Pvt. Ltd & Dr D Y Patil School of Management's** co-operation will facilitate effective utilization of the subject matter expertise of **Matrix Tax And Accounting Services Pvt. Ltd** and intellectual capabilities of students at **INSTITUTION**, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **Dr D Y Patil School of Management.**
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CLAUSE 2 SCOPE OF THE MOU

1. The budding graduates from **Dr D Y Patil School of Management** could play a key role in technological up-gradation, innovation, and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs: Matrix Tax And Accounting Services Pvt. Ltd** to train the students of **Dr D Y Patil School of Management** on the employability skills, entrepreneurship, emerging technologies, life skills, methodologies, and soft skills to bridge the skill gap and make them industry ready.
3. **Internships and Placement support to Students: Matrix Tax And Accounting Services Pvt. Ltd** will help with Internship of students of the **Dr D Y Patil School of Management** Party, if required, as per AICTE internship Policy.
4. **Guest Lectures: Matrix Tax And Accounting Services Pvt. Ltd** to extend the necessary support to deliver guest lecturers to the Students/Faculty of the **Dr D Y Patil School of Management** on the technology trends emerging technologies, life skills, methodologies,



soft- skill and in house requirements.

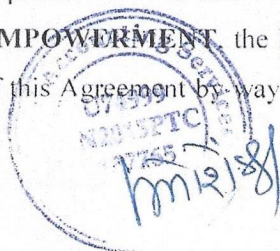
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7. **Industrial Training:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the **Matrix Tax And Accounting Services Pvt. Ltd** to assist the Faculty and Students of the institution to involve in Industrial Training Programs for the **Dr D Y Patil School of Management**. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
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2. **Both parties will respect each other's Privacy and IPR Policies** without any violation. In case of any violation of IPR, the MOU would be terminated immediately.

CLAUSE 4 VALIDITY

1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **3rd July 2018 to 2th July 2020**, the **Matrix Tax And Accounting Services Pvt. Ltd, Dr D Y Patil School of Management** will take effective steps for implementation of this MOU. Any act on the part of **CAPACITY BUILDING & YOUTH EMPOWERMENT, the Matrix Tax And Accounting Services Pvt. Ltd** after termination of this Agreement by way of communication, correspondence, etc., shall not be construed as



an extension of this MOU.

- Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties must discharge their obligations.

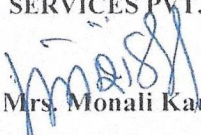
CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

- Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the **Matrix Tax And Accounting Services Pvt. Ltd.** This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Pune.
- It is expressly agreed that **Matrix Tax And Accounting Services Pvt. Ltd and Dr D Y Patil School of Management** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.

AGREED BY:

First Party:


MATRIX TAX AND ACCOUNTING
SERVICES PVT. LTD


Mrs. Monali Kamathe
Authorised Signatory

First Party:

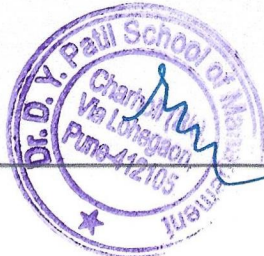
Second Party:

DR D Y PATIL SCHOOL
OF MANAGEMENT


Dr. E. B. Khedkar, Director/Principal
Authorised Signatory

Second Party:

MATRIX TAX AND ACCOUNTING SERVICES PVT. LTD	DR D Y PATIL SCHOOL OF MANAGEMENT
E-76. Bhosale Garden. Opp. Tiranga Hotel, Hadapsar, Pune – 411028	Dr D Y Patil Knowledge City, Charholi Bk., Via Lohegaon. Pune. 412105.
Mobile: +91- 9922968228	Tel: +91- 020-35037912 Mobile +91-9822621000
matrix.fc@gmail.com	khedkar@dypic.in
	https://dypsom.com/



Memorandum of Understanding (MOU)

BETWEEN



AND

DR D Y PATIL SCHOOL OF MANAGEMENT



This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the First Week of August 2018 (02/08/2018)

BETWEEN

Infistics Solutions Pvt. Ltd, Registered Address: A-31, Lane No. 9, Satyapuram, Phursungi, Pune 412308 the **First Party** represented here in by its authorized signatory, **Partner Mr. Ajay Dhane**.

AND

Dr D Y Patil School of Management, Pune, Maharashtra, the **Second Party**, and represented herein by its authorized signatory and representative **Dr. E. B. Khedkar**, **Director** (herein after referred to as "INSTITUTION", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, employees, representatives, administrators, and assigns).

(**Infistics Solutions Pvt. Ltd** and **Dr D Y Patil School of Management** are hereinafter jointly referred to as - "Parties")

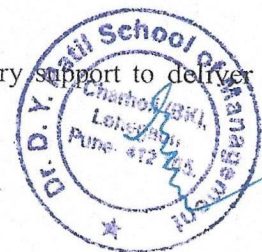


written approval, **Dr D Y Patil School of Management** would arrange the logistics and pertinent operational expenses incurred for events/ interventions organized by **Dr D Y Patil School of Management**. It is recommended that **INSTITUTION** should use own infrastructure to reduce the operational expenses for any event (in-house) being hosted by **Dr D Y Patil School of Management**.

2. **Infistics Solutions Pvt. Ltd & Dr D Y Patil School of Management's** co-operation will facilitate effective utilization of the subject matter expertise of **Infistics Solutions Pvt. Ltd** and intellectual capabilities of students at **INSTITUTION**, providing significant inputs in developing suitable eco-systems, keeping in mind the needs of the industry, to the **Dr D Y Patil School of Management**.
3. The general terms of co-operation shall be governed by this MOU. Both Parties shall cooperate with each other and shall, as promptly as is reasonably and financially practical, and to encapsulate a case-to- case basis understanding of such financially practical cooperation enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MOU

1. The budding graduates from **Dr D Y Patil School of Management** could play a key role in technological up-gradation, innovation, and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Skill Development Programs: Infistics Solutions Pvt. Ltd** to train the students of **Dr D Y Patil School of Management** on the employability skills, entrepreneurship, emerging technologies, life skills, methodologies, and soft skills to bridge the skill gap and make them industry ready.
3. **Internships and Placement support to Students: Infistics Solutions Pvt. Ltd** will help with Internship of students of the **Dr D Y Patil School of Management** Party, if required, as per AICTE internship Policy.
4. **Guest Lectures: Infistics Solutions Pvt. Ltd** to extend the necessary support to deliver



guest lecturers to the Students/Faculty of the **Dr D Y Patil School of Management** on the technology trends emerging technologies, life skills, methodologies, soft- skill and in house requirements.

5. **Research and Development:** Both Parties may carry out the joint research activities in the field pertaining to the scope mentioned above.
6. **Strategy/Curriculum Design: Infistics Solutions Pvt. Ltd** to give valuable inputs or facilitate to the **Dr D Y Patil School of Management** in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
7. **Industrial Training:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the **Infistics Solutions Pvt. Ltd** to assist the Faculty and Students of the institution to involve in Industrial Training Programs for the **Dr D Y Patil School of Management**. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
8. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
9. The commercials and expenses, if any, will be subjective to the nature and scope of engagement, it will be dealt with separately.

CLAUSE 3 INTELLECTUAL PROPERTY

1. Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
2. **Both parties will respect each other's Privacy and IPR Policies** without any violation. In case of any violation of IPR, the MOU would be terminated immediately.

CLAUSE 4 VALIDITY

1. This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms during **5rd August 2018 to 4th August 2020**, the **Infistics Solutions Pvt. Ltd.**, **Dr D Y Patil School of Management** will take effective steps for implementation of this MOU. Any act on the part of **CAPACITY BUILDING & YOUTH EMPOWERMENT**,



the **Infistics Solutions Pvt. Ltd.** after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.

- Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties must discharge their obligations.

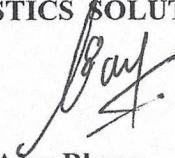
CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

- Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the **Infistics Solutions Pvt. Ltd.** This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Pune.
- It is expressly agreed that **Infistics Solutions Pvt. Ltd. and Dr D Y Patil School of Management** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party.

AGREED BY:

First Party:

INFISTICS SOLUTIONS PVT. LTD.

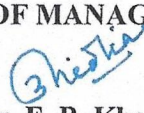

Mrs. Ajay Dhane

Authorised Signatory

First Party:

Second Party:

**DR D Y PATIL SCHOOL
OF MANAGEMENT**


Dr. E. B. Khedkar, Director/Principal

Authorised Signatory

Second Party:

INFISTICS SOLUTIONS PVT. LTD.	DR D Y PATIL SCHOOL OF MANAGEMENT
A-31, Lane No. 9, Satyapuram, Phursungi, Pune 412308	Dr D Y Patil Knowledge City, Charholi Bk., Via Lohegaon, Pune. 412105.
Mobile: +91- 9922995623	Tel: +91- 020-35037912 Mobile +91-9822621000
Ajay@infistics.com	khedkar@dypic.in
	https://dypsom.com/



WHEREAS:

- A. **Infistics Solutions Pvt. Ltd** is keen to partner with your esteemed educational institution in this unique and empowering journey. **Infistics Solutions Pvt. Ltd** proposes to conduct mobilization drive cum activities for the students of Management i.e., who are
1. In final year of graduation &
 2. Who has graduated from your institute.
- B. Both parties, **Infistics Solutions Pvt. Ltd & Dr D Y Patil School of Management**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C. The Parties intend to cooperate and focus their efforts on cooperation within the area of Empowerment Programs through Skill Based Training, Strategic Consultation, Education and Research.
- D. Both Parties, being legal entities in themselves, desire to sign this MOU to advance their mutual interest.
- E. The **Dr D Y Patil School of Management** is engaged in Education, Skill Development, and R&D Services in the fields of **Higher & Technical Education, Management & Professional Courses, Employability, Entrepreneurship Development, and related fields.**

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SETFORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

1. Both Parties are united by common interests and objectives to empower youth / students, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Dr D Y Patil School of Management** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all non- confidential information that may be relevant to secure additional opportunities for one another. In case of exchange of confidential information being shared, the recipient(s) of such confidential information shall keep it protected like a reasonable and prudent man would for his own confidential information. Subject to a case-to-case basis prior

