



Dr. D. Y. Patil School of Management

Dr DY Patil Knowledge City, Charholi (Bk.), Via Lohegaon, Pune – 412105

7.2.1 - Describe two best practices successfully implemented by the Institution as per NAAC format provided in the Manual. (2020-21)

BEST PRACTICE-I

A) Title of the practice: Online Education

1. Objectives of the Practice

- i) To provide hassle free education to all the students during Pandemic.
- ii) To enhance the quality of teaching and learning.
- iii) To improve the efficiency and effectiveness of teaching learning process by using online platform.
- iv) To improve the accessibility to engage the learners.

2. The Context:

The vision of the institute focuses on imparting quality academic delivery for benefiting the students. It also focuses on talent and motivation for creating a success path with strategic roadmap. DYPSON tries to reduce the gap between practical aspects and theoretical knowledge. It constantly encourages the students and teachers, providing support and creating platform for the students for inculcating entrepreneurial skills, leadership skills, etc. for achieving their goals. The institute provides platform to the students where they can improve their managerial skills and get ready to enter into the competitive market. Students are always motivated to cope up with the changing scenario with the practical aspects of learning apart from the books. Student involvement in various committees such as Alumni Committee, Library Committee, Conference committee etc. helps them to learn the managerial practices and improve themselves. During Pandemic, students are encouraged to attend the online classes.

3. The Practice:

- i) Online classes time table is prepared and circulated among the students well in advance.
- ii) Whatsapp groups are created for the both MBA-I Year and MBA-II Year.
- iii) All students are allotted the institute Unique Login Credentials for joining the online classes and for identification purpose.
- iv) MS-Teams License copy of software is purchased.
- v) Initial training of MS-Teams was provided to all the teachers for getting hand-on practice.
- vi) Students are instructed through Whatsapp and email for the use of MS-Teams.
- vii) Online PPTs, Notes, Question Banks etc. are shared for students.
- viii) Students have discussed their queries in online classes, whatsapp group and through personal call to respective teacher.
- ix) Online examination practice is given through creating examination by using google forms.

4. Evidence of Success:


1. Online Class Time Table




D Y PATIL GROUP
Dr D Y Patil Educational Enterprises Charitable Trust's
Dr D Y Patil School of Management
(Approved by AICTE, Govt. of Maharashtra & Affiliated to University of Pune)
Dr DYPatil Knowledge City, Charholi (Bk.), Via Lohegaon, Pune - 412105

Online Teaching Time Table (Marketing Management)
MBA Sem-III August / December 2020 (AY - 2020-21)

Sr. No.	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
01	10.30am - 11.20am	IBE (307) - VP	KM (309) - SB	DS (302) - JG	IBE (307) - VP	SM (301) - GR	IBE (307) - VP
02	11.35am - 12.25pm	DS (302) - JG	SM (301) - GR	KM (309) - SB	DS (302) - JG	KM (309) - SB	SM (301) - GR
	12.25pm - 1.15pm	Lunch Break					
03	1.15pm - 2.05pm	CG (310) - OPH	S MKT(304)-AG	CG (310) - OPH	S MKT(304)-AG	CG (310) - OPH	S MKT(304)-AG
04	2.20pm - 3.10pm	SDM (305)-CK	MFS-II(315)-AS	SDM (305)-CK	IM (313) - GR	SDM (305) - CK	BBM (312)-CK


Dr. Ganesh Lande
Prepared by


Prof. Dr. O. P. Haldar
Head of the Department


Prof. Dr. E. B. Khedkar
Director

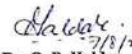


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 Dr DYPatil Knowledge City, Charholi (Bk.), Via Lohegaon, Pune - 412105

Online Teaching Time Table (Financial Management)
MBA Sem-III August / December 2020 (AY - 2020-21)

Sr. No.	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
01	10.30am - 11.20am	IBE (307) - VP	KM (309) - SB	DS (302) - JG	IBE (307) - VP	SM (301) - GR	IBE (307) - VP
02	11.35am - 12.25pm	DS (302) - JG	SM (301) - GR	KM (309) - SB	DS (302) - JG	KM (309) - SB	SM (301) - GR
	12.25pm - 1.15pm	Lunch Break					
03	1.15pm - 2.05pm	CG (310) - OPH	AFM (304) - GL	CG (310) - OPH	AFM (304) - GL	CG (310) - OPH	AFM (304) - GL
04	2.20pm - 3.10pm	IF (305) - AS	CM (314) - GR	IDT (315) - GL	IF (305) - AS	DB (318) - VP	IF (305) - AS



 Dr. Ganesh Lande
 Prepared by

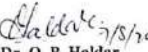

 Prof. Dr. O. P. Haldar
 Head of the Department


 Prof. Dr. E. B. Khedkar
 Director

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Sr. No.	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
01	10.30am - 11.20am	IBE (307) - VP	KM (309) - SB	DS (302) - JG	IBE (307) - VP	SM (301) - GR	IBE (307) - VP
02	11.35am - 12.25pm	DS (302) - JG	SM (301) - GR	KM (309) - SB	DS (302) - JG	KM (309) - SB	SM (301) - GR
	12.25pm - 1.15pm	Lunch Break					
03	1.15pm - 2.05pm	CG (310) - OPH	HO (305) - AK	CG (310) - OPH	HO (305) - AK	CG (310) - OPH	HO (305) - AK
04	2.20pm - 3.10pm	SHRM (304) - SJ	SHRM (304) - SJ	M&C (316) - AK	CRM (317) - SJ	SHRM (304) - SJ	CM&NT(319) - RP


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GENERIC CORE SUBJECTS (COMMON)

Subject Code	Type	Subject Name	Faculty Name
301	GC - 11	Strategic Management	GR - Prof. Govind Rathod
302	GC - 12	Decision Science	JG - Prof. Jalindar Gandhal
303	GC - 13	Summer Internship Project	All Faculty Members

GENERIC ELECTIVES - UNIVERSITY LEVEL

Subject Code	Type	Subject Name	Faculty Name
307	GC-UL-14	International Business Environment	VP - Prof. Varsha Patel
309	GC-UL-16	Knowledge Management	SB - Dr. Shreekala Bachhav
310	GC-UL-17	Corporate Governance	OPH - Prof. (Dr.) Omprakash Halder

MARKETING MANAGEMENT:**SUBJECT CORE**

Subject Code	Type	Subject Name	Faculty Name
304 MKT	SC-MKT-03	Services Marketing	AG - Prof. Amol Godge
305 MKT	SC-MKT-04	Sales & Distribution Management	CK - Prof. Chetan Khedkar

SUBJECT ELECTIVE - INTERNAL LEVEL

Subject Code	Type	Subject Name	Faculty Name
312 MKT	SE-IL-MKT-07	Business to Business Marketing	CK - Prof. Chetan Khedkar
313 MKT	SE-IL-MKT-08	International Marketing	GR - Prof. Govind Rathod
315 MKT	SE-IL-MKT-10	Marketing of Financial Services - II	AS - Prof. Amandeep Saini

FINANCIAL MANAGEMENT:**SUBJECT CORE**

Subject Code	Type	Subject Name	Faculty Name
304 FIN	SC-FIN-03	Advanced Financial Management	GL - Dr. Ganesh Lande
305 FIN	SC-FIN-04	International Finance	AS - Prof. Amandeep Saini

Halder 7/8/20 *Chisti 7/8/20*

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SUBJECT ELECTIVE - INTERNAL LEVEL

Subject Code	Type	Subject Name	Faculty Name
314 FIN	SE-IL-FIN-11	Commodities Markets	GR - Prof. Govind Rathod
315 FIN	SE-IL-FIN-12	Indirect Taxation	GL - Dr. Ganesh Lande
318 FIN	SE-IL-FIN-15	Digital Banking	VP - Prof. Varsha Patel

HUMAN RESOURCE MANAGEMENT:**SUBJECT CORE**

Subject Code	Type	Subject Name	Faculty Name
304 HR	SC-HRM-03	Strategic Human Resource Management	SJ - Prof. Sheetal Jalgaonkar
305 HR	SC-HRM-04	HR Operations	AK - Prof. Ashutosh Khedkar

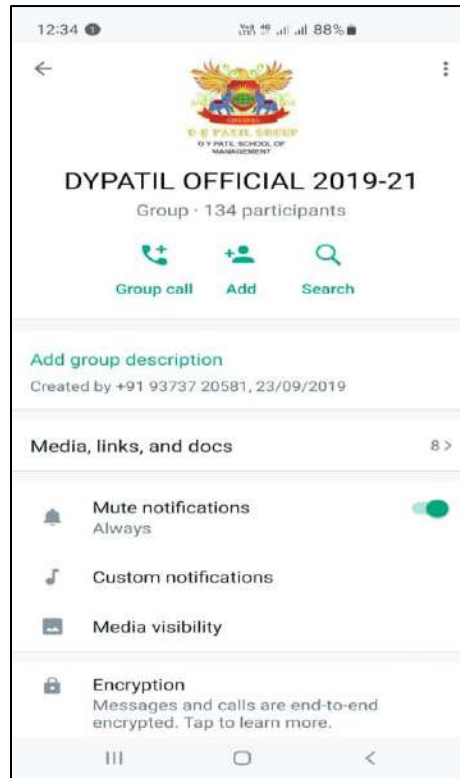
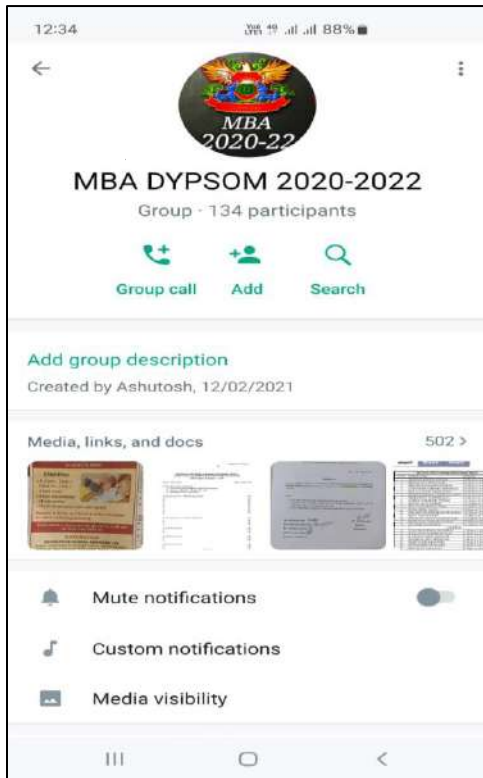
SUBJECT ELECTIVE - INTERNAL LEVEL (ANY 3)

Subject Code	Type	Subject Name	Faculty Name
316 HR	SE-IL-HRM-11	Mentoring and Coaching	AK - Prof. Ashutosh Khedkar
317 HR	SE-IL-HRM-12	Compensation and Reward management	SJ - Prof. Sheetal Jalgaonkar
319 HR	SE-IL-HRM-14	Change Management & New Technologies in HRM	RP - Prof. Rajendra Payal

Halder 7/8/20 *Chisti 7/8/20*

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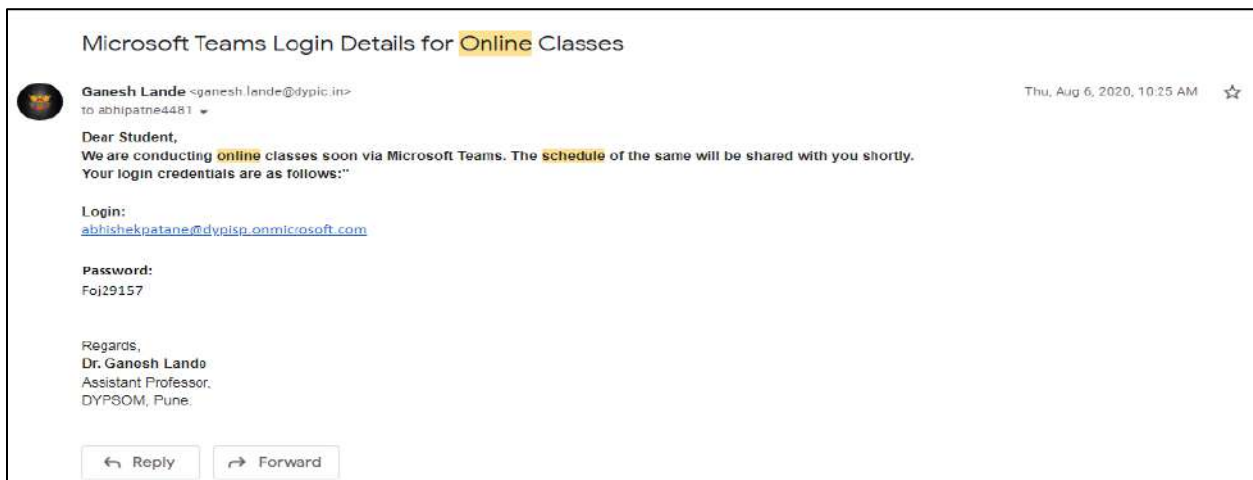
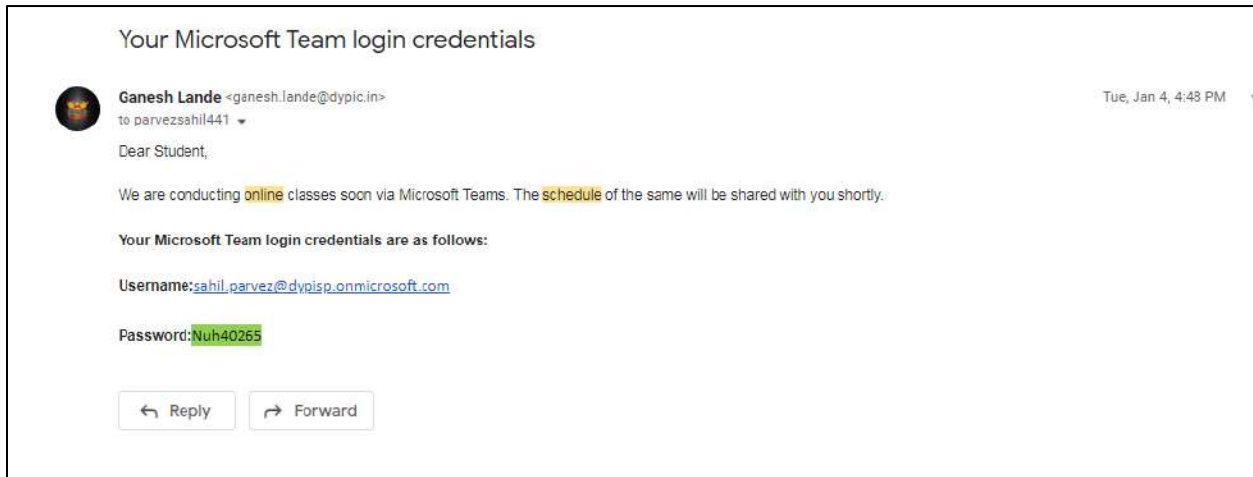
2. WhatsApp Groups



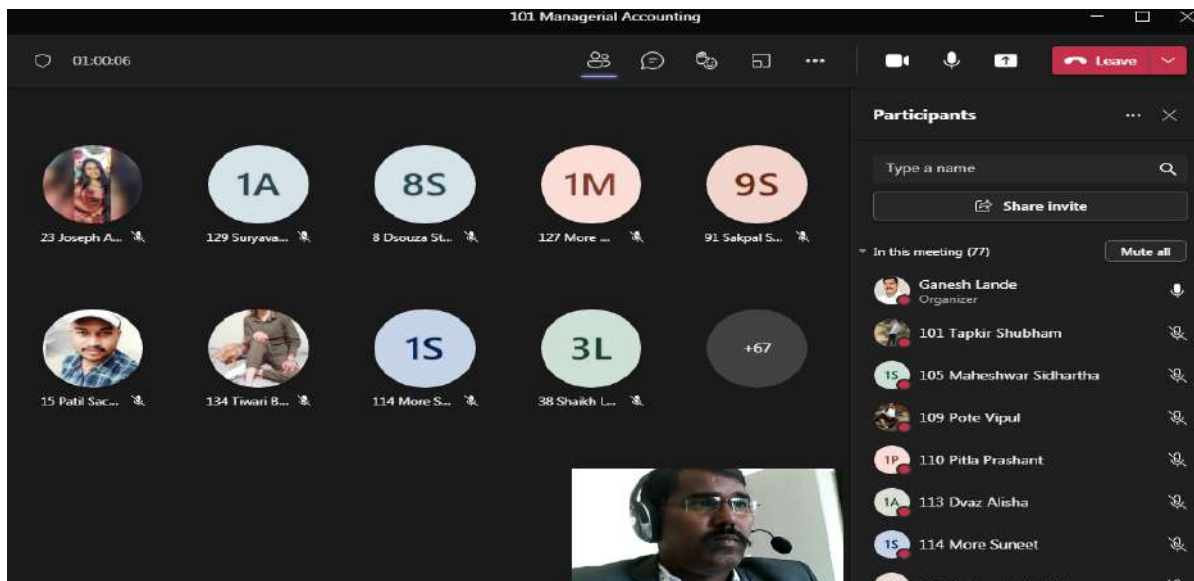
3. MS-Teams – Classes uploaded on calendar

Time	08 Monday	09 Tuesday	10 Wednesday	11 Thursday	12 Friday
11 AM	Economic Analysis For Business Varsha Fate	Economic Analysis For Business Varsha Fate	Dr. Debashri Jana	Knowledge Management Shreekala B.	105 GC - 05 Basics of Dr. Chetan
12 PM	101 Managerial Accounting Ganesh Lande	101 Managerial Accounting Ganesh Lande	AFM (304FIN) Ganesh Lande	101 Managerial Gani	AFM (304FIN) Gani
1 PM	CORPOR SOCIAL	MF-107-GE-UL Amr	109 GE - UL - 03 Shre	MARKETING 4.0 - DR Shre	MF-107-GE-UL Amol Gadge
2 PM	109 GE - UL - 03 Entrepreneurship Development Shreekala Bachhav	105 GC - 05 Basics of Marketing Dr. Chetan Khedkar	Organisational Behaviour (102) Sheetal Jalgeonkar	MF-107-GE-UL Amol Gadge	111 GE-UL-05 LEGAL ASPECTS OF BUSINESS Rajendra Payal
3 PM	111 GE-UL-05 LEGAL ASPECTS OF BUSINESS Rajendra Payal	113 GE - IL - 01 Verbal Communication Lab Shreekala Bachhav	111 GE-UL-05 LEGAL ASPECTS OF BUSINESS Rajendra Payal	117 BSP Business Systems and Procedures Amandeep Saini	115 - Selling & Negotiations Skills Lab Ashutosh Khedkar

4. Unique Login credentials communicated with students through emails



5. Online Class Attendance



6. Online Examination through Google Forms.

Dr D Y Patil School of Management Internal Exam - SEM - IV (April - May 2020) Subject Code: (407 HR)Employee Reward Management _ Prof. Sheetal Jalgaonkar

Total Time : 25 mins.
Total Marks : 50 (25*2)

FULL NAME OF THE STUDENT *

Short answer text

Q.1. The worth of and pay for a job should depend on all of the following except:

- the conditions and hazards under which the work is performed
- the skill and effort the job requires.
- the amount of responsibility involved.
- the sex of the employee.

Q.2. Which of the following is an example of a non-financial reward:

MBA Internal Exam - December 2020 AFM (304FIN)

DR D Y PATIL SCHOOL OF MANAGEMENT,
Charholi(Bk.) Pune. Internal Exam DEC- 2020
MBA-II, Sem-III

Specialization - Financial Management
Subject Code: 304FIN
Subject Name: Advanced Financial Management
Name of The Faculty: Dr. Ganesb Lande
Total Time : 50 Minutes
Total Marks : 50 (25*2)

Email *

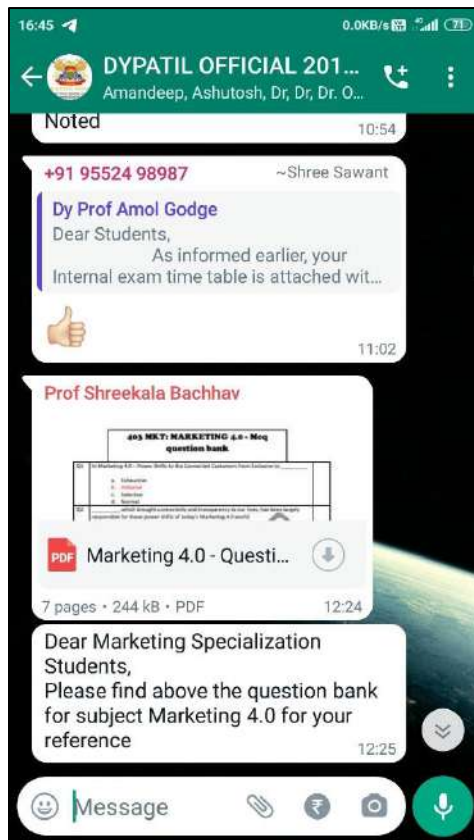
Valid email

This form is collecting emails. [Change settings](#)

Full Name of the student *

Short answer text

7. Question Bank, Notes sharing on WhatsApp groups



5. Problems Encountered and Resources Required:

a) Problems Encountered

- i) Due to increased usage of Internet, sometimes students faced the connectivity issues.
- ii) Digital learning is enriching but some students do not find a virtual classroom as engaging as a traditional one.

b) Resources Required

- i) Smart Phone
- ii) Laptop
- iii) Desktop

Any one of the above with internet connection. MS-Teams App must be installed in the device.

Survey has been done (Phone calling) before conducting online classes about the resources availability with the students and faculty members.

6. Notes:

NIL



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7.2.1 - Describe two best practices successfully implemented by the Institution as per NAAC format provided in the Manual. (2020-21)

BEST PRACTICE-II

A) Title of the practice: Student Induction Programme - Shubharambh

1. Objectives of the Practice

- i. To help students to understand the MBA Course and expectations from corporate
- ii. To help new students adjust and feel comfortable in the new environment
- iii. To inculcate in them the ethos and culture of the institution
- iv. To help them build bonds with other students and faculty members
- v. To help students understand professional ethics and professional development

2. The Context:

The students who enters for the professional course like MBA come from diverse backgrounds and culture. The purpose of the higher education is to have a professional surroundings to pursue a career. Students should have knowledge about MBA Course and academic curriculum, corporate scenario and expectations of stakeholders. Student Induction Programme basically focuses on making students aware about rules and regulations, code of conduct and ethos and culture of the institution.

3. The Practice:

1. Coordination with IQAC for SIP.
2. Prepared induction programme schedule and communicated to students and faculty members.
3. Conduction of programme on prescribed time.
4. Preparation of Report.

Students are guided on the following points in the student induction programme.

- Mentoring
- Extra-Curricular Activities
- Examination
- Library Services
- Workshops and Guest Lectures
- Placement

- Alumni success stories
- Skill development
- Responsibility toward society
- Feedback system

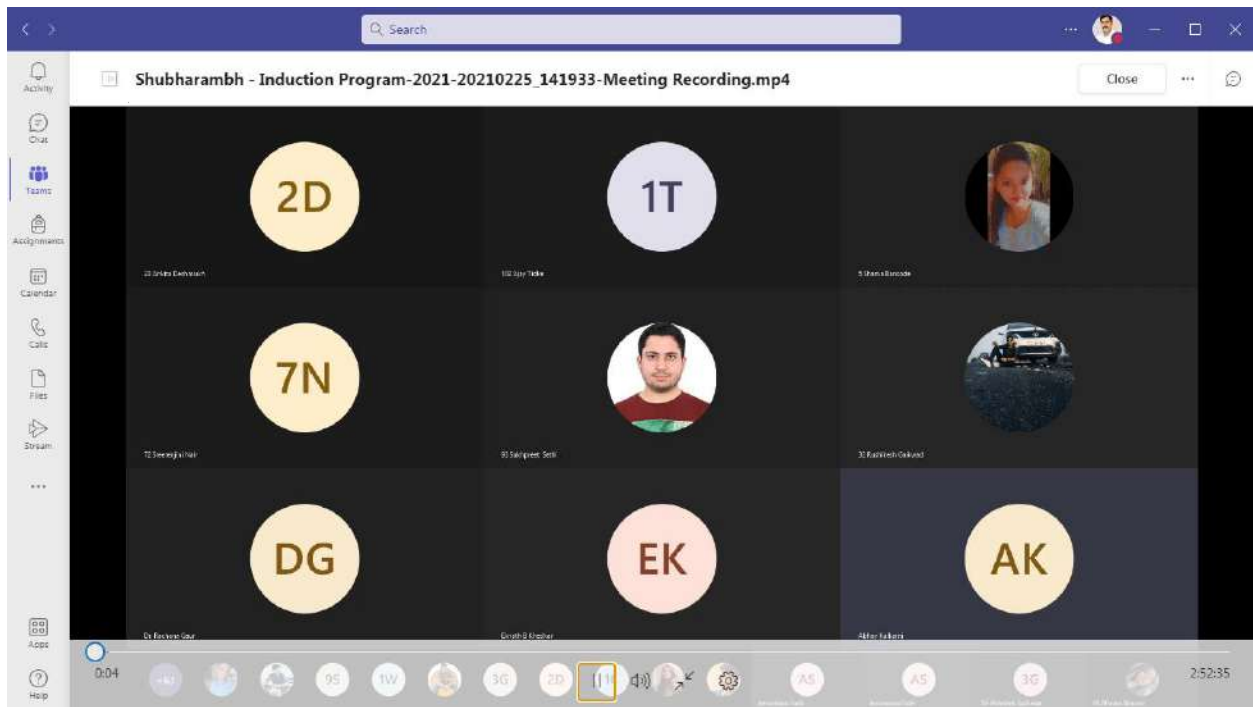
4. Evidence of Success:

i) Programme Schedule

 Dr. D. Y. Patil School of Management Dr DY Patil Knowledge City, Charholi (Bk.), Via Lohegaoan, Pune – 412105		
STUDENT INDUCTION PROGRAM- SHUBHARAMBH (2020-21)		
Program Schedule		
25th February 2021		
Time	Activity	Details
10.30 am - 10.50 am	Welcome Address by Director Sir	Director Sir & Guest Introduction : Dr. Shreekala Prasad
11.00 am – 12:00 noon	Session 1	Mr. Mukesh Raiborde AVP, Axis Bank Introduction: Dr. Debashree Jana
12.00 noon - 1.00 pm	Session 2	Mr. .Devendra Chillar VP Operations, Dynamic Logistics Introduction: Prof. Sheetal Jalgaonkar
Lunch Break 1:00pm – 2:00 pm		
02.00 pm - 03.00 pm	Session 3 :	Dr. Abhay Kulkarni Director IICMR Introduction: Dr. Debashree Jana
3:00 pm – 4:00 pm	Session 4	Mr. Jashan Joshi Head Talent Acquisition ZS Associates Introduction: Dr. Rachna Gaur
4:00 pm – 4.30 pm	Session 5	Dr. O. P. Haldar (HOD)- Academic Information Dr. Rachana Gaur(TPO) – Training and Placements Mrs. Charushila Gaikwad (Librarian) – Library Services
4:30 pm – 5:00 pm	Session 6	Alumni Interaction Dr. Shreekala Prasad
5:00 pm		Vote of Thanks Prof. Ashutosh Khedkar
End of Program		
Dr. Rachana Gaur Training and Placement Head		

ii) Programme Photos

Joining the programme



Directors Address



Guest Presentation

Shubharambh - Induction Program-2021-20210225_141933-Meeting Recording.mp4

The diagram illustrates a 'Transformation Road Map' with the following stages and associated concepts:

- School:** Development of Values
- College / Institute:** Basic skills and Overall Development
- University:** Structured Standardised learning
- Corporate:** Expect quality Deliverables

Overall theme: Capacity and Expectations

Shubharambh - Induction Program-2021-20210225_141933-Meeting Recording.mp4

Outcome based MBA @ IICMR 2019 pattern

Objective	Outcome
<ul style="list-style-type: none">To LearnTo DoTo ImplementTo Aim	<ul style="list-style-type: none">LearntDoneDevelopedAchieved

Shubharambh - Induction Program-2021-20210225_141933-Meeting Recording.mp4

SKILLS STACK

- Research & Knowledge

This screenshot shows a Microsoft Teams meeting window. The title bar at the top reads "Shubharambh - Induction Program-2021-20210225_141933-Meeting Recording.mp4". The main content area displays a presentation slide with the heading "SKILLS STACK" and a single bullet point: "• Research & Knowledge". The slide has a white background with a thin red horizontal line above the text. At the bottom of the slide, there is a wooden floor texture and a small black icon with a white 'X'. The bottom of the meeting window shows a gallery view of participants, including icons for +7Z, 7N, 8P, EK, DG, AK, and others. The left sidebar contains standard Teams navigation icons like Activity, Chat, Teams, Assignments, Calendar, Calls, Files, Stream, and Help.

Shubharambh - Induction Program-2021-20210225_141933-Meeting Recording.mp4

This screenshot shows the same Microsoft Teams meeting window, but the presentation slide has changed to a vibrant, colorful illustration. The illustration depicts a group of people in traditional Indian attire, including turbans and saris, gathered in a room with red and gold drapery. The scene is rich in detail, with various figures in different poses and colors. The bottom of the meeting window shows a different gallery view of participants, including icons for +70, 1A, 1C, 5K, 7N, 4J, 5K, 8P, and others. The interface elements like the title bar and left sidebar are consistent with the previous screenshot.

Shubharambh - Induction Program-2021-20210225_141933-Meeting Recording.mp4

HOW WERE TAUGHT TO MEASURE SUCCESS

SALARY → ← JOB TITLE

A BETTER MEASURE

MENTAL HEALTH → → JOB TITLE → → SALARY → → FREE TIME → → LIKING WHAT YOU DO → → PHYSICAL HEALTH → →

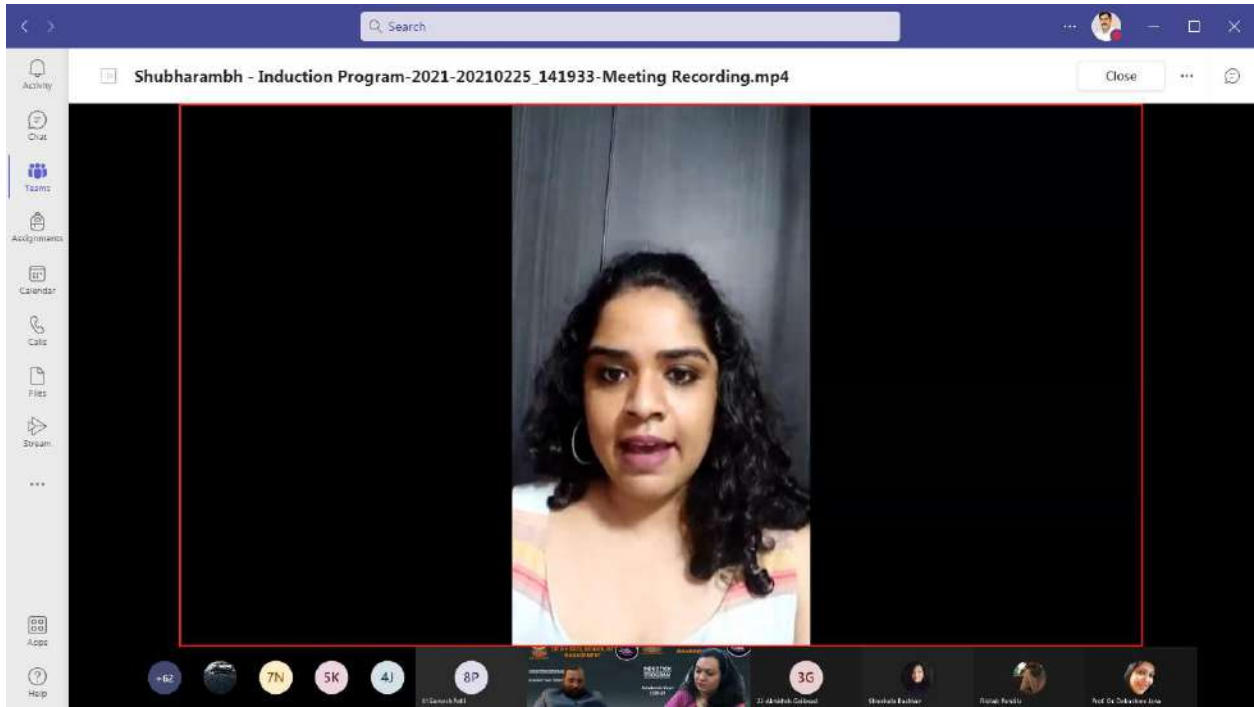
- Learning from Pandemic

Alumni Interaction (Success Stories)

Shubharambh - Induction Program-2021-20210225_141933-Meeting Recording.mp4

DR D Y PATIL SCHOOL OF MANAGEMENT

PROGRAM 2020-21



5. Problems Encountered and Resources Required:

A) Problems Encountered

- i. The Programme is organized online by keeping in mind the covid-19 protocols.
- ii. Due to internet connectivity students are not able to continuously attend the programme.
- iii. Limitation of per day internet data for students.
- iv. Time constraint was another element.

B) Resources Required

- i. MS-Teams
- ii. Internet connectivity
- iii. Device (Smartphone/Laptop/Desktop)

6. Notes:

NIL